



Food Waste
Funder Circle

Deal Flow Report:
Philanthropic Funding Opportunities
ISSUE 16



For more information, contact us

FunderCircle@refed.org



Philanthropic Funding Opportunities

As a member of the [Food Waste Funder Circle](#), you will receive this monthly Deal Flow Report, which provides an overview of organizations in the food waste sector that are currently seeking grant funding, including for-profit companies. **This month's report includes 44 for-profit companies, 56 nonprofit organizations, and a total of USD \$191M in funding opportunities** (this information comes from self-reported data from solution providers who filled out our funding survey). The report also includes 22 new deals since our last report, which are **highlighted in green** in the summary table.

There is a companion deal flow report with companies seeking investment capital, which you can find in the FWFC monthly email. You may see overlap between the two reports, as for-profits and nonprofits may be seeking a variety of funding types.

We're happy to provide any warm introductions to these solution providers if desired, otherwise we've included contact information for each company, so please feel free to reach out to them directly -- if you do make a connection as a result of this report, please keep us in the loop (FunderCircle@refed.org) so we know how valuable you find this report.






How to Read this Report:












- The first section provides a summary of each organization, and the subsequent pages provide more detailed information on each organization.
- The organization links in the overview table bring you to each respective organization's section of the report.
- Organizations are listed in alphabetical order within their **Key Action Area**.
- The **Key Action Areas** are a framework developed by ReFED that demonstrates the seven areas where the food system must focus its efforts to make a meaningful reduction in food waste across the food supply chain. Knowing the Key Action Areas can be helpful for funders to understand where an organization sits. You can learn more about ReFED's key action areas by referring to [Appendix A](#) at the end of the report and visiting ReFED's website [here](https://www.refed.org).
- We've indicated which action areas each company addresses in the table of contents using the following icons:

























Note: The deals provided in this report are shared for informational purposes only. ReFED, Inc. is not a registered investment advisor and has not conducted any form of investment or other diligence on any of the organizations listed within.












Overview of Active Funding Opportunities

Page	ReFED Action Area	Organization	Org Type	Annual Budget (USD)	Ask Amount (USD)	Capital Type
11.	 Optimize the Harvest	America's Grow-a-Row	Nonprofit	\$2,584,973	\$2,591,000	Grants, Corporate donations
11.	 Optimize the Harvest	Family Agriculture Resource Mangt Services (F.A.R.M.S.)	Nonprofit	\$500,000	\$250,000	Grants
12.	 Optimize the Harvest	Lisa K. Johnson Consulting	For-profit	N/A	\$100,000	Grants
12.	 Optimize the Harvest	Marion Institute	Nonprofit	\$1,185,149	\$352,409	Grants
13.	 Optimize the Harvest	Miyonga Fresh Greens	For-profit	N/A	\$1,000,000	Equity, Venture debt, Grants
13.	 Optimize the Harvest	Nilus	For-profit	N/A	\$5,000,000	Equity, Convertible debt, Senior and subordinated debt, Grants
14.	 Optimize the Harvest	Yellow Farmhouse Education Center, Inc.	Nonprofit	\$352,500	\$20,000	Grants
14.	 Enhance Product Distribution	FreshX, Inc.	For-profit	N/A	\$1,000,000	Equity, Convertible debt, Grants, SAFE
15.	 Enhance Product Distribution	Glassdome	For-profit	N/A	\$8,000,000	Equity, Convertible debt, Venture debt, Senior and subordinated debt, Grants
15.	 Enhance Product Distribution	IoT Logistics, LLC	For-profit	N/A	\$1,000,000	Equity, Grants












Page	ReFED Action Area	Organization	Org Type	Annual Budget (USD)	Ask Amount (USD)	Capital Type
16.	 Refine Product Management	Metafoodx	For-profit	N/A	\$3,000,000	Convertible debt, Grants
16.	 Maximize Product Utilization	Beer Crisps	For-profit	N/A	\$1,500,000	Equity, Convertible debt, Venture debt, Grants
17.	 Maximize Product Utilization	Clever Fruit Products Inc.	For-profit	N/A	\$1,500,000	Equity, Convertible debt, PRIs, Grants
17.	 Maximize Product Utilization	EggTech Ltd.	For-profit	N/A	\$5,000,000	Equity, Convertible debt, Venture debt, Grants
18.	 Maximize Product Utilization	FloVision Solutions	For-profit	N/A	\$2,000,000	Equity, Convertible debt, Grants
18.	 Maximize Product Utilization	GoodSport Nutrition	For-profit	N/A	\$5,000,000	Equity, Grants
19.	 Maximize Product Utilization	Matriark Foods	For-profit	N/A	\$195,000	Equity, Grants
19.	 Maximize Product Utilization	Nutraberry	For-profit	N/A	\$1,800,000	Equity, Convertible debt, Senior and subordinated debt, Grants
20.	 Maximize Product Utilization	Pulp Pantry	For-profit	N/A	\$1,800,000	Equity, Convertible debt, Grants, Guarantees / letters of credit
20.	 Maximize Product Utilization	SCO2	For-profit	N/A	\$2,500,000	Equity, Convertible debt, Grants
21.	 Maximize Product Utilization	WAIU Water	For-profit	N/A	\$875,000	Equity, Convertible debt, Venture debt, Grants

Page	ReFED Action Area	Organization	Org Type	Annual Budget (USD)	Ask Amount (USD)	Capital Type
21.	 Maximize Product Utilization	Will's Organic Oat Milk	For-profit	N/A	\$1,500,000	Equity, Convertible debt, Venture debt, Senior and subordinated debt, Grants
22.	 Maximize Product Utilization	Wize Tea	For-profit	N/A	\$250,000	Equity, Convertible debt, Grants
22.	 Reshape Consumer Environments	Center for EcoTechnology, Inc.	Nonprofit	\$11,568,536	\$2,500,000	Grants
23.	 Reshape Consumer Environments	Enactus	Nonprofit	\$5,750,000	\$275,000	Grants
23.	 Reshape Consumer Environments	Food Synergy Movie (Gaia Productions, Inc)	For-profit	N/A	\$10,000	Grants
24.	 Reshape Consumer Environments	Kitsain	For-profit	N/A	\$20,000	Grants
24.	 Reshape Consumer Environments	Michigan State University	Nonprofit	N/A	\$50,000	Grants, Guarantees / letters of credit
25.	 Reshape Consumer Environments	Silo	For-profit	N/A	\$2,500,000	Equity, Convertible debt, Venture debt, Grants
25.	 Reshape Consumer Environments	The Urban Food Loop Project	Nonprofit	\$70,000	\$150,000	Grants
26.	 Reshape Consumer Environments	Urban School Food Alliance	Nonprofit	\$2,028,000	\$675,000	Grants
26.	 Strengthen Food Rescue	360 Eats	Nonprofit	\$157,000	\$115,000	Grants













Page	ReFED Action Area	Organization	Org Type	Annual Budget (USD)	Ask Amount (USD)	Capital Type
27.	 Strengthen Food Rescue	412 Food Rescue	Nonprofit	\$3,900,000	\$3,260,000	Grants
27.	 Strengthen Food Rescue	4MyCiTy	Nonprofit	N/A	\$2,000,000	Senior and Subordinated Debt, PRIs, Grants, Guarantees / letters of credit
28.	 Strengthen Food Rescue	530 Food Rescue	Nonprofit	N/A	\$150,000	PRIs, Grants
28.	 Strengthen Food Rescue	After the Harvest	Nonprofit	\$775,000	\$500,000	Grants
29.	 Strengthen Food Rescue	Arizona Food Bank Network	Nonprofit	\$12,398,001	\$3,520,000	Grants
29.	 Strengthen Food Rescue	Basic Needs Inc. of South Washington County	Nonprofit	\$444,000	\$50,000	Grants
30.	 Strengthen Food Rescue	BFRIN	Nonprofit	\$600,000	\$100,000	Grants
30.	 Strengthen Food Rescue	Bracken's Kitchen	Nonprofit	\$4,610,000	\$480,000	Grants
31.	 Strengthen Food Rescue	Channel One Regional Food Bank	Nonprofit	\$3,352,840	\$1,800,500	Grants
31.	 Strengthen Food Rescue	Chicago Bridge Project	Nonprofit	\$14,000	\$4,800	Grants
32.	 Strengthen Food Rescue	Cultivate Food Rescue	Nonprofit	\$1,800,000	\$1,200,000	Grants

Page	ReFED Action Area	Organization	Org Type	Annual Budget (USD)	Ask Amount (USD)	Capital Type
32.	 Strengthen Food Rescue	Denver Food Rescue	Nonprofit	\$1,000,000	\$60,000	Grants
33.	 Strengthen Food Rescue	Do Goodr	Nonprofit	\$1,000,000	\$500,000	Grants
33.	 Strengthen Food Rescue	Epic Cure Inc	Nonprofit	\$300,000	\$2,000,000	Grants
34.	 Strengthen Food Rescue	ExtraFood	Nonprofit	N/A	\$1,945,000	PRIs, Grants
34.	 Strengthen Food Rescue	Farm Discovery at Live Earth	Nonprofit	\$634,000	\$200,000	Grants
35.	 Strengthen Food Rescue	Farm to Pantry	Nonprofit	\$320,000	\$2,300	Grants
35.	 Strengthen Food Rescue	Food Connection	Nonprofit	\$1,183,525	\$383,525	Grants
36.	 Strengthen Food Rescue	Food Rescue Alliance	Nonprofit	\$327,000	\$177,900	Grants
36.	 Strengthen Food Rescue	Food Rescue Inc	Nonprofit	\$82,000	\$53,000	Grants
37.	 Strengthen Food Rescue	Food Stash Foundation	Nonprofit	N/A	\$324,113	PRIs, Grants
37.	 Strengthen Food Rescue	Foodshare	Nonprofit	N/A	\$150,000	Senior and Subordinated Debt, PRIs, Grants, Guarantees / letters of credit

Page	ReFED Action Area	Organization	Org Type	Annual Budget (USD)	Ask Amount (USD)	Capital Type
38.	 Strengthen Food Rescue	Gather	Nonprofit	\$2,500,000	\$1,683,700	Grants
38.	 Strengthen Food Rescue	Healthcare Without Harm	Nonprofit	\$16,500,000	\$1,065,000	Grants
39.	 Strengthen Food Rescue	High Desert Second Chance	Nonprofit	\$372,000	\$100,000	Grants
39.	 Strengthen Food Rescue	Keep Austin Fed	Nonprofit	\$265,000	\$165,000	Grants
40.	 Strengthen Food Rescue	Knead Tech	For-profit	N/A	\$500,000	Equity, Convertible debt, Venture debt, Grants
40.	 Strengthen Food Rescue	La Soupe	Nonprofit	N/A	\$2,000,000	PRIs, Grants
41.	 Strengthen Food Rescue	Let's Eat, Inc.	Nonprofit	\$20,000	\$30,000	Grants
41.	 Strengthen Food Rescue	Metro Food Rescue	Nonprofit	\$375,000	\$119,299	Grants
42.	 Strengthen Food Rescue	Miracle Food Network	Nonprofit	\$300,000	\$500,000	PRIs, Grants, Guarantees / letters of credit
42.	 Strengthen Food Rescue	No Time To Waste	Nonprofit	\$83,025	\$43,000	Grants
43.	 Strengthen Food Rescue	Oakland Communities United for Equity & Justice	Nonprofit	\$150,000	\$50,000	Grants

Page	ReFED Action Area	Organization	Org Type	Annual Budget (USD)	Ask Amount (USD)	Capital Type
43.	 Strengthen Food Rescue	Replate	Nonprofit	N/A	\$1,000,000	Senior and Subordinated Debt, PRIs, Grants, Guarantees / letters of credit
44.	 Strengthen Food Rescue	Second Chance Foods	Nonprofit	\$325,000	\$200,000	Grants
44.	 Strengthen Food Rescue	Sharing Excess	Nonprofit	\$1,400,000	\$500,000	Grants
45.	 Strengthen Food Rescue	Society of St. Andrew	Nonprofit	\$4,089,098	\$9,000,000	Grants
45.	 Strengthen Food Rescue	The Farmlink Project	Nonprofit	\$7,000,000	\$5,400,000	Grants
46.	 Strengthen Food Rescue	The Food Drive	Nonprofit	\$730,000	\$160,000	Grants
46.	 Strengthen Food Rescue	The Nashville Food Project	Nonprofit	\$3,520,560	\$50,000	Grants
47.	 Strengthen Food Rescue	Waste Not Food Taxi	Nonprofit	\$100,000	\$80,000	Grants
47.	 Strengthen Food Rescue	Zambia Food Bank	Nonprofit	\$50,000	\$35,000	Grants
48.	 Recycle Anything Remaining	Advanced Resilient Biocarbon, LLC	For-profit	N/A	\$50,000,000	Convertible debt, Senior and subordinated debt, Grants, Guarantees / letters of credit
48.	 Recycle Anything Remaining	Another Earth	For-profit	N/A	\$1,200,000	Equity, Convertible debt, Venture debt, Senior and subordinated debt, PRIs, Grants, Guarantees / letters of credit

Page	ReFED Action Area	Organization	Org Type	Annual Budget (USD)	Ask Amount (USD)	Capital Type
49.	 Recycle Anything Remaining	Blue Earth Compost	For-profit	N/A	\$400,000	Equity, Convertible debt, Grants
49.	 Recycle Anything Remaining	Chapul Farms	For-profit	N/A	\$10,000,000	Equity, Grants
50.	 Recycle Anything Remaining	Compost Nashville	For-profit	N/A	\$500,000	Equity, Venture debt, Grants
50.	 Recycle Anything Remaining	California Safe Soil	For-profit	N/A	\$10,000,000	Equity, Venture debt, Grants
51.	 Recycle Anything Remaining	Curbside Compost	For-profit	N/A	\$1,000,000	Equity, Convertible debt, Venture debt, Senior and subordinated debt, PRIs, Grants
51.	 Recycle Anything Remaining	Curbside Compost Cooperative	For-profit	N/A	\$350,000	Grants
52.	 Recycle Anything Remaining	Fantasia Outlet	For-profit	\$250,000	\$500,000	Grants
52.	 Recycle Anything Remaining	Food Forward	Nonprofit	\$6,700,000	\$4,400,000	Grants
53.	 Recycle Anything Remaining	Food Recycling Solutions	For-profit	N/A	\$5,000	PRIs, Grants, Guarantees / letters of credit
53.	 Recycle Anything Remaining	FreezeM	For-profit	N/A	\$12,000,000	Equity, Venture debt, PRIs, Grants
54.	 Recycle Anything Remaining	Green Bucket Compost	For-profit	N/A	\$750,000	Equity, Convertible debt, Grants
54.	 Recycle Anything Remaining	growingSOUL — Sustainable Opportunities for Universal Learning	Nonprofit	\$250,000	\$180,000	Grants

Page	ReFED Action Area	Organization	Org Type	Annual Budget (USD)	Ask Amount (USD)	Capital Type
55.	 Recycle Anything Remaining	Harvest Nano	For-profit	N/A	\$250,000	Equity, Convertible debt, Venture debt, Grants
55.	 Recycle Anything Remaining	KC Can Compost	Nonprofit	N/A	\$241,907	PRIs, Grants
56.	 Recycle Anything Remaining	Loop Closing	For-profit	N/A	\$450,000	Equity, Convertible debt, Venture debt, Grants
56.	 Recycle Anything Remaining	O-Town Compost Inc.	For-profit	N/A	\$120,000	Grants
57.	 Recycle Anything Remaining	OnSite Waste Solutions	For-profit	N/A	\$250,000	Grants
57.	 Recycle Anything Remaining	Plant Chicago	Nonprofit	\$544,000	\$200,000	Grants
58.	 Recycle Anything Remaining	sinba	For-profit	N/A	\$1,500,000	Equity, Convertible debt, Grants
58.	 Recycle Anything Remaining	Solana Center for Environmental Innovation	Nonprofit	\$1,079,900	\$250,000	Grants, Non-recourse project debt
59.	 Recycle Anything Remaining	Tommy's Compost Service	For-profit	N/A	\$42,000	Grants, Guarantees / letters of credit
59.	 Recycle Anything Remaining	Vivaria Ecologics LLC	For-profit	N/A	\$300,000	Grants, Guarantees / letters of credit, Low interest loans
60.	 Recycle Anything Remaining	WATS	For-profit	N/A	\$1,000,000	Equity, Grants
60.	 Recycle Anything Remaining	Wompost, LLC	For-profit	N/A	\$215,000	Venture debt, Senior and subordinated debt, Grants, Promissory Note (debt)

Page	ReFED Action Area	Organization	Org Type	Annual Budget (USD)	Ask Amount (USD)	Capital Type
61.	General	Drexel Food Lab	Nonprofit	\$500,000	\$1,000,000	Grants



Pittstown, NJ • Founded: 2008 • Time on Report: Just Added
Contact: Heather Mulvey, Director of Development and Communications,
heather@americasgrowarow.org

[America's Grow-a-Row](#) is a not-for-profit organization based in NJ that grows and gleans fruits and vegetables that are then donated to hunger relief agencies throughout NJ and beyond. We also educate people of all ages about the hunger crisis, nutrition and healthy eating, and agriculture. Gleaning activities: AGAR coordinates volunteer gleaning – or rescue – activities with partner farms. Retail U-Pick farms allow our volunteers to glean on their properties, helping remove excess produce that would otherwise go to waste in the field. Similarly, AGAR coordinates volunteer gleaning at local grocery stores and our volunteers deliver the produce to food pantries year-round.

Financial and Fundraising Details

Current Annual budget: USD \$2,584,973

Org Type: Nonprofit

Ask Amount: USD \$2,591,000

Timeline: December 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted , Capital improvements

Use of Funds Description: AGAR will serve an estimated 100,000 people in 2023.

Capital Type: Grants



Charlotte, NC • Founded: 2013 • Time on Report: 1 Month
Contact: Jillian Hishaw, Founding Director, info@30000acres.org

[Family Agriculture Resource Management Services \(F.A.R.M.S.\)](#) reduces food waste on farms through purchase and donation efforts. They have purchased and donated over 2 million pounds in over five countries over the past 10 years they have been in operation.

Financial and Fundraising Details

Current Annual budget: USD \$500,000

Org Type: Nonprofit

Ask Amount: USD \$250,000

Timeline: September 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted

Use of Funds Description: Will save one million pounds of produce from on the farm waste and feed people.

Capital Type: Grants



Raleigh, NC • Founded: 2019 • Time on Report: Just Added
Contact: Lisa Johnson, Independent Consultant, lisakjohnson4@gmail.com

[Lisa K. Johnson Consulting](#) helps identify, measure, and reduce food loss in agricultural operations.

Financial and Fundraising Details

Current Annual Revenue: USD \$120,000

Org Type: For-profit

Ask Amount: USD \$100,000

Timeline: December 2023

Use of Funds: Mechanized gleaning to reduce food loss and recover more fresh produce for food banks. The goal of this proof-of-concept project is to mechanize the process of gleaning fresh produce for food rescue purposes, using existing harvesting equipment. Gleaning can be defined as the act of harvesting the leftover crop, usually for charitable purposes. In North Carolina, postharvest research has shown that on average, an amount equivalent to 42% of marketed crops are left in fields, a massive opportunity for social impact. High quality, safe, fresh foods are unharvested, often because it's not economically sustainable for the grower to continue to harvest. This unutilized resource is estimated at 360,000,000 pounds of sweetpotato. The effort to recover food is inefficient, relying on unskilled volunteers to harvest fields. The outcome of this project is a dramatic increase in the efficiency of the second harvest.

Capital Type: Grants

Expected Impact of Funding: The expected outcome of this project is a reduction of 5 million pounds of food loss from farms, and the same sized increase in the available fresh produce for food banks.



Marion, MA • Founded: 1994 • Time on Report: 2 Months
Contact: Christy Mach Dube, Director of Engagement, cmachdube@marioninstitute.org

[Marion Institute](#)'s mission is to advance proven solutions that improve health. Over the span of just three years the SFPC has emerged as the region's backbone entity to eliminate food insecurity, reduce food waste, and improve policies and systems that strengthen their local food system. The SFPC seeks funding to launch a Southeastern Massachusetts Gleaning Program (GP). The GP aims primarily to (a) increase access to fresh, culturally relevant, nutrient rich foods for low-income individuals, and (b) reduce food waste primarily at the agricultural production, processing, and distribution levels.

Financial and Fundraising Details

Current Annual budget: USD \$1,185,149

Org Type: Nonprofit

Ask Amount: USD \$352,409

Timeline: September 2023

Use of Funds: Project- or Program-specific purposes, Capacity building

Use of Funds Description: They project the first year of the Gleaning Program (GP) to cost \$112,027. Funds will be leveraged to raise additional monies to launch and establish a robust, model GP on the South coast of Massachusetts. Expected GP outcomes include (a) recruiting and training a cohort of committed Gleaning volunteers, (b) reducing food waste at the agricultural production and distribution level, and (c) increasing servings of fresh, culturally relevant, nutrient rich foods for low-income individuals while helping to populate the region's farm-to-food-relief program.

Capital Type: Grants

Expected Impact of Funding: In year one they estimate the ability to recover 30,000+ pounds of produce. They plan to double that in year two, with exponential growth in year three.



Nairobi • Founded: 2015 • Time on Report: 2 Months
Contact: Yvonne Otieno, Chief Executive Officer, yvonne@miyongafreshgreens.co.ke

[Miyonga Fresh Greens](#) grows and processes horticultural products for the export market. The product line includes: fresh produce, fruit powder, dried fruit. Miyonga empowers smallholder farmers in reducing post-harvest waste and losses while providing wholesome products that meet international standards. Additionally, it uses innovative agro-processing technology to add value to horticultural products for export and local consumption. Miyonga's innovation aims to decrease food waste which will increase revenue for smallholders.

Financial and Fundraising Details

Current Annual Revenue: USD \$523,139

Org Type: For-profit

Ask Amount: USD \$1,000,000

Timeline: July 2024

Equity Round in Raise (if applicable): Series A

Product Stage: Currently selling

Use of Funds: Funds would facilitate investment in factory equipment to expand capacity. The breakdown is as below, purchase of additional dryers and construction cost at \$579,773. Purchase a truck for fruits collection - \$16,781, Lease -\$3,524, Increased OPEX to prepare organization for scale - \$284,922 and \$65,000 as working capital.

Capital Type: Equity, Venture debt, Grants

Expected Impact of Funding: 900 jobs created, and 7,200 additional farmers livelihoods improved. Currently Miyonga's impact is: 30% reduction in food waste. 9,600 lives improved in FY2022 with better education, nutrition, and access to health services. 25% increase in farmer's recurring annual income.



Buenos Aires, Argentina • Founded: 2018 • Time on Report: 1 Month
Contact: Ady Beitler, Co-Founder & CEO, ady@nilus.co

[Nilus](#) is a technology company that aims to alleviate hunger by lowering the cost of healthy food and groceries for low-income people, leveraging the power of disintermediation, food rescue and community group buying.

Financial and Fundraising Details

Current Annual Revenue: USD \$3,250,000

Org Type: For-profit

Ask Amount: USD \$5,000,000

Timeline: June 2023

Equity Round in Raise (if applicable): Series A

Product Stage: Currently selling

Use of Funds: Achieve profitability and expand across Latin America, specifically in Peru, Colombia and Brazil

Capital Type: Equity, Convertible debt, Senior and subordinated debt, Grants

Expected Impact of Funding: By the end of 2025, Nilus will serve 487,000 people on a monthly basis saving them 25% of their disposable income in grocery spend; save the environment 442,000 tons of CO2 equivalents and the wastage of 37,243,000 cubic meters of water thanks to the food it will rescue before it is wasted.



Stonington, CT • Founded: 2017 • Time on Report: 2 Months
Contact: Laura Jackson, Director of Outreach, ljackson@yellowfarmhouse.org

[Yellow Farmhouse Education Center](#) is a nonprofit organization on Stone Acres Farm in Stonington, CT. Their mission is to connect people to each other and to where their food comes from through culinary and farm-based education. This takes the form of K-12 field trips, teacher professional development, summer internships, adult workshops, and children's cooking classes and summer programs. For several years, they have gleaned excess produce from area farms and donated it to human service and hunger relief organizations. They are seeking funding to establish a Youth Gleaning Network, staffed by high school volunteers, who earn service hours by gleaning, washing, and delivering produce during the summer season.

Financial and Fundraising Details

Current Annual budget: USD \$352,500

Org Type: Nonprofit

Ask Amount: USD \$20,000

Timeline: May 2023

Use of Funds: Project- or Program-specific purposes

Use of Funds Description: Funds would be used to support staff time to recruit and train youth volunteers and facilitate gleaning efforts. Funds would be used to purchase supplies to support the Youth Gleaning Network.

Capital Type: Grants

Expected Impact of Funding: There is an abundance of high-quality local produce that is left in the fields due to an overabundance of supply, aesthetic imperfections, or a lack of farm labor. Based on past years' efforts, they expect that with a cohort of 5 youth volunteers in Summer 2023 they can glean at least 3,000 pounds of local produce for donation.



New York, NY • Founded: 2020 • Time on Report: 1 Month
Contact: Adrish Majumdar, Co-founder & CEO, adrish@freshx.io

[FreshX](#) is an early-stage SaaS startup building an AI-driven transaction platform for the Fresh Produce industry. FreshX combines an online marketplace with real-time market data and AI-powered analytics, allowing produce buyers & sellers to connect more easily, transact more efficiently, and make data-driven decisions, resulting in lower food miles, less waste, and higher profits. Target buyers include national, regional, and local retailers, wholesalers, and foodservice companies. Target sellers include independent farms, integrated grower-shippers, and CEA companies. A beta version will launch in April 2023 and FreshX has already pre-signed up buyers and sellers for the launch.

Financial and Fundraising Details

Current Annual Revenue: USD \$0

Org Type: For-profit

Ask Amount: USD \$1,000,000

Timeline: December 2023

Equity Round in Raise (if applicable): Pre-seed

Product Stage: Ready to launch

Use of Funds: Customer acquisition: \$500k (sales team compensation, marketing, travel, etc.); Product development: \$400k (engineer & developer compensation, contractor fees); Operations: \$100k (hosting services, cloud computing, subscriptions, legal & regulatory)

Capital Type: Equity, Convertible debt, Grants, SAFE

Expected Impact of Funding: Estimated waste reduction of 15-20% through faster transactions and more accurate forecasting (based on prior work in the industry)



Camas, WA • Founded: 2019 • Time on Report: 1 Month
Contact: Joshua Charnin-Aker, Co-Founder, josh@glassdomeinc.com

[Glassdome](#) helps food manufacturers optimize their energy efficiency and reduce waste. They also help EV battery manufacturers comply with carbon footprint and EU labor regulations.

Financial and Fundraising Details

Current Annual Revenue: USD \$1,000,000

Org Type: For-profit

Ask Amount: USD \$8,000,000

Timeline: March 2023

Equity Round in Raise (if applicable): Series A

Product Stage: Currently selling

Use of Funds: We are contracted with 20% of the global EV battery market to build Life Cycle Assessment software. This investment will allow us to fully integrate the hundreds of upstream vendors (as we have expenses that lead realized revenue by ~12 months). They will also be using the funding to launch in North America, where we'll serve F&B customers as we do in Korea.

Capital Type: Equity, Convertible debt, Venture debt, Senior and subordinated debt, Grants



Orlando, FL • Founded: 2018 • Time on Report: 2 Months
Contact: Paige Donner, Owner, paigedonner@gmail.com

[IoT Logistics, LLC](#) provides emerging technology solutions and project management for public, private and nonprofit entities. Their focus areas are EdTech, Blockchain, Supply Chain, AgTech. Aerospace, Environment, Strategic & Crisis Communications, Interdisciplinary Collaboration, Technology Transfer & Commercialization. IoT reduces, minimizes and even eradicates food waste in the supply chain. They have licensed a NASA technology for vertical farming that uses little to no water/ electricity to establish a network of food hubs that can provide necessary fruits and veg in food desert communities.

Financial and Fundraising Details

Current Annual Revenue: USD \$35,000

Org Type: For-profit

Ask Amount: USD \$1,000,000

Timeline: April 2023

Equity Round in Raise (if applicable): Pre-seed

Product Stage: Ready to launch

Use of Funds: They aim to hire and deploy mini-teams (pods) in five areas in the US that are designated food insecure or food deserts. These pods will be tasked with implementing the fresh fruit and vegetable hubs in their community. Simultaneously they are developing and launching an app that allows participants to click & collect (modeled after the Too Good To Go app). This allows for credit to be added to accounts where need is demonstrated, thus allowing for a cashless experience for a percentage of participants in food deserts who can benefit from fresh fruit & veg assistance.

Capital Type: Equity, Grants

Expected Impact of Funding: Their desired impact is to eliminate food waste due to supply chain gaps and inefficiencies. After studying the fruit and veg landscape for 3 years, they concluded that the optimal supply chain is no supply chain. Impact: 100% efficiency and reduction in food waste.



San Jose, CA • Founded: 2021 • Time on Report: 2 Months
Contact: Fengmin Gong, CEO and Co-Founder, fengmin.gong@metafoodx.com

[Metafoodx](#) is a seed-stage Silicon Valley startup that helps foodservice businesses to prevent food waste and optimize production planning through an AI-powered SaaS solution. The leadership team shares the passion to help foodservice businesses and has great insights into food production challenges and AI amenability to solving the challenges. They remove the data gap between back-kitchen production and true consumption through an industry-first real-time consumption tracking. They deliver customer values by providing planning tools with actionable insights and by helping staff with automatic alerts and reminders. They intend to bring customers 10X ROI in cost saving from reducing food waste, lowering COGS, and increasing efficiencies. Today, they already have 1 signed LOI, 3 active POCs, and a pipeline of over 100 vetted contacts in university & corporate dining services.

Financial and Fundraising Details

Current Annual Revenue: USD 0.01M

Org Type: For-profit

Ask Amount: USD 3M

Timeline: February 2023

Maturity Stage: Pre-seed / Seed Stage

Product Stage: Ready to launch

Use of Funds: Official launch, 3 light-house customers in University and Corp dining, and \$600K ARR within 10 months

Capital Type: Convertible debt, Grants / Donations



Athens, Georgia • Founded: 2018 • Time on Report: 1 Month
Contact: Christo Worst, Managing Director, christo@beercrisps.com

[Beer Crisps](#) revolutionizes the world of beer and spent grain. They don't just upcycle, they create commercially viable, modern and of course delicious snack products. Not only is the product better than the rest, their strategy and partnerships are also. They actually partner with the brewery that the grains originated from, and brand the crisps under their existing, iconic brands. This is why the clients are quickly engaged and know exactly what the product is and where it comes from.

Financial and Fundraising Details

Current Annual Revenue: USD \$260,000

Org Type: For-profit

Ask Amount: USD \$1,500,000

Timeline: March 2023

Equity Round in Raise (if applicable): Pre-seed

Product Stage: Ready to launch

Use of Funds: Majority of funding is capital equipment as they plan to build their own production line. They also plan to cover ingredient stock holding, packaging material, designs, civil/mechanical/electrical work

Capital Type: Equity, Convertible debt, Venture debt, Grants

Expected Impact of Funding: Their impact is more than just food waste. Not only will they be diverting thousands of pounds of spent grain into great tasting snacks, but due to their unique process they do not use any water during production. Reduce, Re-use, Re-water!



Halifax, Nova Scotia, Canada • Founded: 2017 • Time on Report: Just Added
Contact: Sean Sears, Founder & CEO, sean@cleverfruitproducts.com

[Clever Fruit Production](#) upcycles fruit waste to develop fermented natural health ingredients, licensing their technology to receive licensing fees and royalties. These are powders that can be used in functional foods or dietary supplements and as such provide a health benefit to consumers beyond basic nutrition. They have a targeted plan of gaining a long-term, guaranteed supply to the world's best fruit, often called superfruit. They plan to biotransform too-ugly-for-the-store fruit. They use a proprietary multi-fermentation technology to supercharge the goodness in fruit, increasing the fruit's potency. They have targeted ten superfruit, each of which is recognized by global health regulators for their 'historic' health benefits. This year it is sponsoring a study, funded by a national government, to study the impact of fermentation on the sustainability and ecology of their key fruit industries.

Financial and Fundraising Details

Current Annual Revenue: USD \$200,000

Org Type: For-profit

Ask Amount: USD \$1,500,000

Timeline: May 2023

Equity Round in Raise (if applicable): Pre-seed

Product Stage: Currently selling

Use of Funds: Key to 2023 is new consumer product launches. They are negotiating their third license agreement with a consumer beverage company and expect a fourth to begin in March. In 2023, OKRs include the 1. Development plans for production facilities, 2. Use of 3 superfruit to create 3 Branded Ingredients 3. Sign 4 license agreements with consumer product manufacturers, 4. With at least 4 consumer product launches, and 5. Start development of their 1st specific health claim for their branded ingredient leveraging the world's #1 superfruit – North America's wild blueberry. 6. Secure \$1.5m in new financing, continue over 50% non-dilutive. 7. 2 White Papers of Food Waste (farm Loss)

Capital Type: Equity, Convertible debt, PRIs, Grants



Toronto, Ontario, Canada • Founded: 2015 • Time on Report: 2 Months
Contact: Mark Toman, Founder, mtoman@theshellproject.com

[EggTech Ltd.](#) has developed a patented process and utilizes an existing wastestream from a particular type of food processing operation in order to offset our need to mine for raw material and manufacture highly pure forms of calcium and membrane/collagen that have been tailored for supply into the human ingestible markets, including nutraceuticals/natural health, pharmaceuticals, food fortification, cosmetics and personal care. The material is an upcycled, eco-friendly, and sustainable alternative to the traditional mined resource material that is being used across these sectors currently.

Financial and Fundraising Details

Current Annual Revenue: USD \$0

Org Type: For-profit

Ask Amount: USD \$5,000,000

Timeline: July 2023

Equity Round in Raise (if applicable): Seed

Product Stage: Ready to launch

Use of Funds: Capital equipment to outfit the first EggTech commercial production facility. Also included in the use of funds is engineering, installation, general overhead, and lead-up to commencement of commercial production.

Capital Type: Equity, Convertible debt, Venture debt, Grants

Expected Impact of Funding: The technology would alter the landscape of the poultry and egg industry and the calcium nutritional marketplace, and provide a solution that is scalable and viable for global liquid-egg processing operations.



South Bend, IN • Founded: 2020 • Time on Report: Just Added
Contact: Rian Mc Donnell, CEO, rian@flovisionsolutions.com

[FloVision Solutions](#) increases food yield, quality control, and staff accountability for food processors by integrating compact sensors that automatically measure food performance, defects, process errors, and lost yield while providing real-time feedback. Food processing is very complex. In a typical protein processing plant 5,000 animals are processed a day. Each has 40-50 different cuts of meat, and EVERYTHING is unique because the product is biological. Almost every step is still manual - a human with a knife. FloVision's platform of sensors, machine learning models, and software analytics are scalable across the food industry, starting with beef and pork, with a vision to expand across poultry, high value produce, and food service. FloVision Solutions has \$440k ARR currently being installed across 3 continents. Signed revenue for 2023 is already 3x last year, and on target to reach \$1M ARR in December 2023.

Financial and Fundraising Details

Current Annual Revenue: USD \$440,000

Org Type: For-profit

Ask Amount: USD \$2,000,000

Timeline: May 2023

Equity Round in Raise (if applicable): Seed

Product Stage: Currently selling

Use of Funds: Predominant use of funds is to increase FloVision's engineering bandwidth to work on multiple features and products in parallel. As they approach \$1M ARR, they will formalize the sales and marketing process with increased staff.

Capital Type: Equity, Convertible debt, Grants

Expected Impact of Funding: FloVision targets 400,000kg CO2eq reduction from yield efficiencies in 2023. FloVision targets a 1% reduction in GHG's by optimizing the food chain in the long term.



Evanston, IL • Founded: 2021 • Time on Report: 1 Month
Contact: Michelle McBride, Founder & CEO, michelle@goodsport.com

[GoodSport Nutrition](#) is a first-of-its-kind, Upcycled Certified™ sports drink made with ingredients from natural sources with 3x the electrolytes and 33% less sugar than traditional sports drinks that's backed by science to provide rapid and long-lasting hydration by harnessing the electrolytes and carbohydrates found in milk. Milk is a naturally rich source of the essential electrolytes and carbs needed for optimal hydration. Ultrafiltration lets us extract milk's electrolytes, carbs and B vitamins and removes its protein to create a clear, refreshing liquid. Dairy companies ultrafilter milk to capture its protein for use in products like protein powders. When they do, they leave behind the clear liquid we use to make GoodSport. By rescuing and upcycling this nutrient-rich part of the milk called milk permeate, they reduce the environmental impact of its disposal.

Financial and Fundraising Details

Current Annual Revenue: USD \$1,000,000

Org Type: For-profit

Ask Amount: USD \$5,000,000

Timeline: May 2023

Equity Round in Raise (if applicable): Series A

Product Stage: Currently selling

Use of Funds: They recently launched in over 1,000 Walmart stores. They are raising capital to support their growth and expanding retailer partnership opportunities.

Capital Type: Equity, Grants

Expected Impact of Funding: Millions of tons of milk permeate are generated daily. Sports drinks are a \$10B+ industry with a household penetration of 54%. If GoodSport were to take just a small share of the category, they would make a huge impact on food waste. They expect to upcycle 1.6 million pounds annually as soon as 2024.



New York, NY • Founded: 2018 • Time on Report: 2 Months
Contact: Anna Hammond, CEO, ahammond@matriarkfoods.com

[Matriark Foods](#) upcycles farm-surplus and fresh-cut remnants into healthy products for foodservice and retail. There is a bottleneck in the food system that prohibits the ability to transform and distribute surplus farm vegetables and freshcut remnants into shelf-stable, nutritious foodservice and retail food products, resulting in waste, environmental degradation, and a dearth of healthy processed vegetables for institutional markets and those most in need. Matriark Foods proposes an infrastructure design solution to transformative and large-scale customer adoption of upcycled products that addresses on-farm food loss, particularly from small and mid-scale underrepresented farmers.

Financial and Fundraising Details

Current Annual Revenue: USD 0.5M

Org Type: For-profit

Ask Amount: USD \$195,000

Timeline: March 2023

Maturity Stage: Growth Stage

Product Stage: Currently selling

Use of Funds: They are seeking funding to support their next step in the development of a systems solution to on-farm fresh produce loss & waste by designing a regional upcycled processing facility. Working with the nonprofit architecture firm, MASS Design Group, and other partners, they will build a replicable, open-sourced infrastructure solution to engage consumers in diverting waste through their purchasing.

Capital Type: Equity, Grants

Expected Impact of Funding: Impact projections for each of the next 2 years include: 375,000 - 800,000Lbs of waste diverted from landfills; 970,000 - 2M Lbs of reduction in greenhouse gas emissions; 45M - 96M Gallons of water saved



Seattle, WA • Founded: 2014 • Time on Report: 2 Months
Contact: David Wishnick, Co-Founder, david@nutraberriinc.com

[Nutraberri](#) is a natural functional ingredient manufacturer of berry seed flours and oils. Consumers have a preference for seedless purées, and Nutraberri's business is built around making beneficial use of both berry seeds created during the production of seedless purées and juicing. One side stream from seedless fruit purees is referred to as 'seed cake' and the second is 'pomace', which is a solid side stream of fruit seeds and skins created from the juicing process (i.e. Upcycling).

Financial and Fundraising Details

Current Annual Revenue: USD \$70,000

Org Type: For-profit

Ask Amount: USD \$1,800,000

Timeline: March 2023

Equity Round in Raise (if applicable): Seed

Product Stage: Currently selling

Use of Funds: Nutraberri is seeking funding to further develop its capabilities, primarily including a real estate purchase and facility upgrade & relocation. This specific initiative will allow Nutraberri to scale production of its current operation and better combat food waste. Nutraberri has self-funded the build-out of its current manufacturing plant over the past ten years and has seen the food waste initiative grow.

Capital Type: Equity, Convertible debt, Senior and subordinated debt, Grants



Los Angeles CA • Founded: 2015 • Time on Report: 2 Months
Contact: Kaitlin Mogentale, Founder, CEO, kaitlin@pulppantry.com

[Pulp Pantry](#) creates value by transforming low-cost, produce-centric upcycled inputs into premium-priced, high-margin foods at scale. Their flagship product is a line of real veggie chips made from organic produce with meaningful nutrition.

Financial and Fundraising Details

Current Annual Revenue: USD \$1,000,000

Org Type: For-profit

Ask Amount: USD \$1,800,000

Timeline: May 2023

Equity Round in Raise (if applicable): Seed

Product Stage: Currently selling

Use of Funds: Seeking \$1.8MM in growth capital to complete core team, support omnichannel growth and fund marketing to support in-place demand and a growing retail pipeline

Capital Type: Equity, Convertible debt, Grants, Guarantees / letters of credit

Expected Impact of Funding: Their products have achieved 50% upcycled content, and they've upcycled over 100,000 tons of produce in the past 3 years with their line of Pulp Chips.



St Paul, MN • Founded: 2019 • Time on Report: 2 Months
Contact: Michael Sigel, CEO, michael@sco2.com

[SCO2](#) leverages award-winning, patented, extraction technology to upcycle food and ag waste into high value oils, essences, flavors, etc. for use in food, cosmetic and pharmaceutical applications. Their mission is to build a robust, sustainable supply chain anchored by three major impact goals: 1. Capture lost value in food and ag waste and divert it from landfills; 2. Help growers and processors build a new, long-term revenue opportunity; 3. Leverage the buying power of industry players to purchase sustainably sourced products at scale and directly reduce the environmental impact. SCO2 is a seed stage company poised to ramp up operations. They have experienced leadership, the right technology, patents, test results, strategy, business model and our first customer (\$500k in revenue).

Financial and Fundraising Details

Current Annual Revenue: USD \$500,000

Org Type: For-profit

Ask Amount: USD \$2,500,000

Timeline: March 2023

Equity Round in Raise (if applicable): Seed

Product Stage: Ready to launch

Use of Funds: 1. Accelerate mapping the feedstock value chain, 2. Engage formulators / chemical engineers, 3. Advanced feedstock testing, 4. Sales Development, 5. Key hires

Capital Type: Equity, Convertible debt, Grants

Expected Impact of Funding: SCO2 Extraction Tech can scale to industrial size, processing 70 tons of material per hour which is unlike any other supercritical CO2 extraction capability. This means SCO2 can divert millions of tons of food waste from landfills and reduce transportation and handling impact.



White Plains, NY • Founded: 2021 • Time on Report: 1 Month
Contact: Chris Oates, CEO, chris@drinkwaju.com

[WAJU Water](#) is the world's first beverage to harness the pure water found naturally in real fruit and transform that into a sparkling beverage. By 2025, over two-thirds of the global population will face severe water shortages. Needless to say, no water should be wasted. Their refreshingly positive environmental impact comes from their proprietary method of sourcing water. Through strategic partnerships with some of the country's largest fruit suppliers, they save and upcycle the water offstream from pressed fruit that they amass when concentrating juice.

Financial and Fundraising Details

Current Annual Revenue: USD \$125,000

Org Type: For-profit

Ask Amount: USD \$875,000

Timeline: June 2023

Equity Round in Raise (if applicable): Seed

Product Stage: Currently selling

Use of Funds: They will primarily use the investment funds to support new store growth as they selectively expand from 400 to 1,200 stores within the following 12 months. The result will be higher velocities, bolstering their sales story and helping increase demand from other major retailers as they look to grow their presence and accessibility to a larger audience. Additionally, they will invest in operational efficiency from production to delivery to store, ensuring that they are optimized to deliver their beverages effectively and consistently throughout the country.

Capital Type: Equity, Convertible debt, Venture debt, Grants

Expected Impact of Funding: Their water has the potential to make a monumental impact by contributing to a sustainable ecosystem. Already, WAJU has upcycled over 40,000 liters of water that would have otherwise been discarded. By upcycling this sustainable and replenishable source, the WAJU brand alone will save 80+ million liters of water per year.



Brooklyn, NY • Founded: 2018 • Time on Report: 1 Month
Contact: Christina Dorr Drake, CEO, Co-Founder, christina@willaskitchen.com

[Will's Organic Oat Milk](#) is on a mission to create plant based milk that tastes as good as it is for people and the planet. Willa's is the only oat milk to use the whole entire oat. It is well documented other oat milks discard 20-30% of the oat material, typically into landfills. Willa's use of the whole oat means nothing good is wasted. It also gives Willa's a deliciously rich and smooth taste, makes it lower in sugar, and maintains all of the benefits of the oats (protein and prebiotic fiber).

Financial and Fundraising Details

Current Annual Revenue: USD \$1,000,000

Org Type: For-profit

Ask Amount: USD \$1,500,000

Timeline: April 2023

Equity Round in Raise (if applicable): Seed

Product Stage: Currently selling

Use of Funds: \$1.5M to accelerate growth and 12 - 18 month runway. **MARKETING:** \$300k - Drive accelerated retail growth and velocities - Leverage focused advocate communities -Communicate Willa's story through PR and targeted influencer outreach - Profitably grow Willa's Amazon and DTC subscription business Portfolio refinement and new formats. **SALES AND HIRES:** \$500K - Expanded hours for contractors and key hires. Where will this raise take us? \$3M in 2023 with multiple pathways to get there: Food service, retail and e-commerce.

Capital Type: Equity, Convertible debt, Venture debt, Senior and subordinated debt, Grants

Expected Impact of Funding: Plant based milk makes up 30% of the plant based category and is the fastest growing segment within the plant based category. Plant based milk is double the size of plant based meat and growing faster. With most plant milks involving significant food waste, and with 20-30% of the oat material typically being wasted in the processing of oat milk, Willa's has an enormous opportunity to lead the category on a new, truly sustainable path .



Vancouver, BC, Canada • Founded: 2013 • Time on Report: 1 Month
Contact: Arnaud Petitvallet, COO, arnaud@drinkwize.com

[Wize Tea](#) uses modern tea techniques to enhance the taste and unlock the true health potential of coffee leaf tea. After discovering the health benefits behind arabica coffee leaves, the co-founders of Wize realized they were mostly overlooked and wasted in most parts of the world. In the economical cycle of a coffee farm, the farmers would only harvest the coffee beans for roughly 3 months of the year, and not have any other source of income once this season would be over. Worse, the coffee prices fluctuate and never guarantee a stable income for farmers. The coffee leaves could create additional revenue.

Financial and Fundraising Details

Current Annual Revenue: USD \$500,000

Org Type: For-profit

Ask Amount: USD \$250,000

Timeline: April 2023

Equity Round in Raise (if applicable): Seed

Product Stage: Currently selling

Use of Funds: Funding will allow them to keep the momentum around their newly launched Sparkling Iced Tea. It will be directed towards working capital for their Spring 2023 production run. It's also dedicated to growing their sales and marketing presence, with hiring brand ambassadors and brand reps to check on accounts in all their key markets.

Capital Type: Equity, Convertible debt, Grants

Expected Impact of Funding: They are looking to reduce coffee farm waste by 30,000 kg of coffee leaves, while being able to generate 32,000 work hours over 100+ jobs on their co-founder's farm in Nicaragua.



Dalton, MA • Founded: 1976 • Time on Report: Just Added
Contact: Lorenzo Macaluso, Chief Growth Officer, Lorenzo.macaluso@cetonline.org

[Center for EcoTechnology, Inc.](#) (CET) is a non-profit that helps people and businesses transition to a carbon-free future. CET is a pioneer in the rapidly evolving wasted food prevention and diversion movement, with 20+ years of experience engaging stakeholders, mapping food waste marketplaces, providing technical assistance, developing and disseminating guidance documents, and training local government and industry. They are actively working in fifteen states spanning the east and west coasts, have fielded queries from almost 50 states, and are continuously expanding the geographic breadth and depth of their wasted food work. Since 2013, CET has helped divert over 150,000 tons of wasted food from the trash, facilitated the donation of over 21,000,000 meals, and mitigated 170,000 tons of CO2 emissions.

Financial and Fundraising Details

Current Annual budget: USD \$11,568,536

Org Type: Nonprofit

Ask Amount: USD \$2,500,000

Timeline: October 2023

Use of Funds: Project- or Program-specific purposes, Capacity building

Use of Funds Description: CET will offer a train-the-trainer experience in a few cities, unlocking exponential impact for participants and proving one of CET's service models. States and cities want to implement TA. Similar organizations or local governments would shadow CET as we work with local businesses to implement achievable, affordable, and convenient solutions. Together with local stakeholders, they get to know local solutions providers across the EPA Food Recovery Hierarchy, and their market niches and ideal customer types. They account for the location and size of the business, the type or amount of wasted food to be diverted, and associated costs. They then facilitate long-lasting connections.

Capital Type: Grants

Expected Impact of Funding: This project will prevent, rescue, and recycle 58,500+ tons of wasted food annually, leading to 30,000+ tons of CO2 emissions mitigated.



Springfield, MO • Founded: 1975 • Time on Report: Just Added
Contact: Kathryn Atchley, Manager, Foundation Relations, katchley@enactus.org

[Enactus](#) is a network of leaders committed to using business as a catalyst for positive social and environmental impact. Each year, Enactus educates 37,470 students on over 2,000 campuses, across 33 countries, including the United States. These NextGen leaders create hundreds of social enterprises that tackle the world's biggest issues such as the food waste crisis. For example, the Enactus team at University of Missouri-Kansas City launched FeedKC to address food waste and food insecurity simultaneously by connecting food businesses and soup kitchens through a convenient app. Enactus also recently implemented a global food loss and waste competition called 1 Race 2 End Waste to advance progress toward Sustainable Development Goal 12. Enactus is seeking partners and collaborators who are interested in supporting young changemakers who are leveraging business as a powerful force for good and generating measurable impact on food systems, climate, and communities.

Financial and Fundraising Details

Current Annual budget: USD \$5,750,000

Org Type: Nonprofit

Ask Amount: USD \$275,000

Timeline: December 2023

Use of Funds: Project- or Program-specific purposes

Use of Funds Description: Enactus Programmatic Partnerships enable partners to support Enactus student programs that further one or more of the 17 United Nations Sustainable Development Goals across multiple markets or solely in the United States. Partners have the opportunity to mobilize young leaders to use innovation and entrepreneurial thinking to solve pressing social and environmental problems while generating measurable impact. Enactus works closely with partners to identify outcomes that will be monitored and achieved by Enactus student projects.

Capital Type: Grant

Vancouver, BC, Canada • Founded: 2018 • Time on Report: 1 Month
Contact: Vivian Davidson-Castro, CEO, founder/filmmaker, vivian@foodsnergymovie.ca

[Food Synergy Movie \(Gaia Productions, Inc\)](#) is first of its kind feature documentary on food loss/waste prevention; the challenges and opportunities at each of the seven stages of the food supply chain are addressed and food heroes in each are identified with the hope of inspiring people to make concrete actions to make food loss/waste a thing of the past.

Financial and Fundraising Details

Current Annual Revenue: USD \$12,000

Org Type: For-profit

Ask Amount: USD \$10,000

Timeline: December 2023

Use of Funds: 50% of the funds will be used to unroll our very detailed and ambitious marketing and distribution strategy. They want to reach audiences around the world to empower them to help address the #1 solution to climate change: fighting food loss/waste. 30% of the funds will be used for film festivals where our outreach, impact and reputation will be enhanced and the last 20% will be used for marketing/print/sales including DVDs, flyers, childrens/educational material for schools and universities to use as learning tools

Capital Type: Grants

Expected Impact of Funding: If the lessons and tips mentioned in the documentary are heeded, more than 30% of food loss/waste can be avoided in the next decade ; if their audiences are at home, reduce food waste that would account for up to 20% of resource use reduction of the food that is wasted globally at home.



Finland / Espoo • Founded: 2016 • Time on Report: 2 Months

Contact: Ville Karinen, Founder, ville.karinen@iki.fi

[Kitsain](#) is a pre-startup concentrating on household food waste prevention with digital concepts, which are globally scalable. Kitsain suggests possible meals to prepare from ingredients already in your pantry, fridge or freezer. These recipes have realistic preparing time estimates and dynamic scaling to different portion sizes, as well as prep technique-tweaking hints. It reminds about products best before dates and suggests meals from those, preventing food waste.

Financial and Fundraising Details

Current Annual Revenue: USD \$0

Org Type: For-profit

Ask Amount: USD \$20,000

Timeline: June 2023

Series (if applicable): N/A

Product Stage: Prototype

Use of Funds: Grants would be fully used for paying to the software developers of the Kitsain Open Source app. E.g. for the students attending university/college software project courses.

Capital Type: Grants

Expected Impact of Funding: We are creating a scalable solution, which would work in home kitchens globally.



East Lansing, MI • Founded: 1855 • Time on Report: Just Added

Contact: Monireh Mahmoudi, Assistant Professor, mahmou18@msu.edu

[Michigan State University](#)'s research aims to determine to what extent packaging features could reduce HFW. Packaging features that have the potential to prevent HFW include, but not limited to, being easy to open, pour, empty, serve, dose, read, store as well as being resealable, tamper-proof, apportion-control, transparent, size-wise suitable for the household, and rigid. According to the ReFED's 2016 report, the top 3 solutions for preventing food waste in businesses and homes are standardized date labeling on packages, consumer education campaigns, and packaging adjustments. Packaging adjustments are the focus of our project. The study will provide relevant insights and recommendations, which, in turn, lay out a foundation for educating consumers (in terms of selecting appropriate food packaging), as well as policy makers (in terms of packaging adjustments) that will eventually lead to the prevention of the HFW.

Financial and Fundraising Details

Current Annual Budget: USD \$50,000

Org Type: Nonprofit

Ask Amount: USD \$50,000

Timeline: December 2023

Use of Funds: Project- or Program-specific purposes

Use of Funds Description: Launching their experiments in local communities (\$25,000: approximately). Supporting a PhD student for one year (\$50,000: approximately). In total: \$75,000 The study will provide relevant insights and recommendations, which lay out a foundation for educating consumers (in terms of selecting appropriate food packaging), as well as policy makers (in terms of packaging adjustments) that will eventually lead to the prevention of the HFW.

Capital Type: Grants, Guarantees / letters of credit

Expected Impact of Funding: The study will provide relevant insights and recommendations for educating consumers and policy makers.



Tel Aviv and New York • Founded: 2016 • Time on Report: 2 Months
Contact: Tal Lapidot, Founder & CEO, tal@heysilo.com

[Silo](#) is on a mission to eliminate food waste in the home with its smart appliance and food-safe containers. With its patented simple vacuum technology, Silo extends the shelf life of food (up to 5x), effectively reducing the amount of food that spoils. The device also seals and tags your food using a built-in voice interface, and the accompanying mobile app allows you to track your inventory, receive notifications before food goes bad, and gain insights on how to optimize food storage. Silo offers a seamless solution to a major global problem – reducing the amount of food waste generated in households. By creating this industry-first dataset, Silo will have detailed data on what consumers store, how much of each item they have, and when those items will expire or run out.

Financial and Fundraising Details

Current Annual Revenue: USD \$0

Org Type: For-profit

Ask Amount: USD \$2,500,000

Timeline: April 2023

Equity Round in Raise (if applicable): Series A

Product Stage: Ready to launch

Use of Funds: The funds will be used to bring the product to market, including manufacturing and distribution efforts. This will allow the company to start selling products, validate the product-market fit, and develop and improve new and existing features. Funding will also help the company expand its reach and to continue developing the technology

Capital Type: Equity, Convertible debt, Venture debt, Grants

Expected Impact of Funding: They expect Silo to help save an average of 4 lbs per week, reducing waste by 20%-50% per household.



Little Rock, AR • Founded: 2015 • Time on Report: Just Added
Contact: Read Admire, Executive Director, Compost@theurbanfoodloop.com

[The Urban Food Loop Project](#)'s mission is to reorganize the waste-management paradigm into a “resource management” paradigm by teaching businesses, consumers, and farmers how they can participate in making and/or using compost and compost tea. They envision a world where consumers and food industry businesses in urban areas play active roles in helping to create more sustainable resources for the farmers that grow their food in rural areas.

Financial and Fundraising Details

Current Annual budget: USD \$70,000

Org Type: Nonprofit

Ask Amount: USD \$150,000

Timeline: December 2023

Use of Funds: Project- or Program-specific purposes

Use of Funds Description: They are looking to purchase a skid steer for turning their compost piles, a compost tea brew tank, an aerated static pile composting system made of HDPE piping, and a bagging machine to bag finished compost.

Capital Type: Grants

Expected Impact of Funding: They will be able to create 1,000 cubic yards of compost, which will treat up to 600,000 acres of farm land when the finished compost is brewed into compost tea.



Washington, DC • Founded: 2012 • Time on Report: 2 Months
Contact: Dr. Kathryn T. Wilson, Executive Director, kwilson@urbanschoolfoodalliance.com

[Urban School Food Alliance](#) leverages the collective voice of school nutrition leaders around the country to transform school meals. They envision a future where every student in the US has access to no-cost, high-quality, healthy meals. Their 18 member districts represent more than 4.2 million students at 6,200 schools across 12 states, with a collective \$920 million per year in purchasing power for school meals. They strive to keep sustainability at the forefront of decision-making, from increasing local sourcing to expanding use of compostable materials. Addressing food waste in schools is a central focus of current efforts: they seek to innovate and pilot solutions for large, institutional kitchens and cafeterias that reduce and prevent waste, facilitate adoption of food waste standards among member districts, and serve as a model nationwide.

Financial and Fundraising Details

Current Annual budget: USD \$2,028,000

Org Type: Nonprofit

Ask Amount: USD \$675,000

Timeline: December 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted

Use of Funds Description: The Alliance seeks to pilot two new technologies in 3 member districts: 1. Leanpath offers a suite of tools to help kitchen managers track waste and implement strategies to reduce and prevent it, and to engage cafeteria diners in understanding the impact of their disposed food to foster behavior change. 2. Food Services Sustainability Solutions has developed a machine that repurposes food waste for nutrient-rich mulch or animal feed.

Capital Type: Grants

Expected Impact of Funding: These pilots will provide an evidence-based road map to reduce food waste in schools.



Safety Harbor, FL • Founded: 2020 • Time on Report: 2 Months
Contact: Cameron Macleish, Executive Director, Cameronm@360eats.org

[360 Eats](#) aims to bridge the gaps between food waste and food insecurity in Tampa Bay. Utilizing good ingredients that would have otherwise gone to waste, 360 Eats creates free, nutritious, and gourmet meals that are served directly to the food-insecure. 360 Eats' Sustain-A-Bowl Food Truck ensures the food-insecure are served in an elevated dining experience with the dignity they deserve. Leftover food scraps are donated to local gardeners to create compost and grow more food.

Financial and Fundraising Details

Current Annual budget: USD \$157,000

Org Type: Nonprofit

Ask Amount: USD \$115,000

Timeline: December 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted, Capacity building

Use of Funds Description: Support the cost of a kitchen space that will drastically increase food storage and cooking capacity.

Capital Type: Grants

Expected Impact of Funding: With their own kitchen space, 360 Eats could substantially increase the amount of rescued food it is able to store, which would increase the amount of meals they are able to prepare and distribute.



Pittsburgh, PA • Founded: 2015 • Time on Report: 1 Month
Contact: Meg Bernard, Vice President of Development, meg@412foodrescue.org

[412 Food Rescue](#) was founded in 2015 as a direct response to the disconnect between the almost 40% of food that is wasted and the 1 in 8 U.S. households that are food insecure. Their mission is to prevent perfectly good food from entering the waste stream by redirecting it to community organizations serving those who are in poverty and experiencing food insecurity. To facilitate these efforts, they built Food Rescue Hero, a technology platform that mobilizes volunteers who use their smartphones and vehicles to deliver rescued food directly to homes and nonprofits where people who are experiencing food insecurity already are. 412 Food Rescue serves as a national model for their growing 25 Food Rescue Hero partner cities with food recovery organizations using their technology platform. They have a goal of expanding the Food Rescue Hero network to 100 cities by 2030.

Financial and Fundraising Details

Current Annual budget: USD \$3,900,000

Org Type: Nonprofit

Ask Amount: USD \$3,260,000

Timeline: December 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted

Use of Funds Description: Since its founding in 2015, their movement has diverted 100 million pounds of perfectly good food from landfills and mitigated 54.3 million pounds of CO2 emissions. As our network continues to grow, our goal is to scale food recovery in 100 cities by 2030—measurably supporting the United Nations Sustainable Development Goals 2, 12 and 13.

Capital Type: Grants



Baltimore, MD • Founded: 2018 • Time on Report: 1 Month
Contact: Christopher Dipnarine, Executive Director, wecare@4mycity.us

[4MyCity Inc's](#) focus is on the importance of environmental sustainability. Primarily the sustainable management of food in relation to reducing organic waste. Their program limits the harmful effects caused by organic waste on their environment while improving food security for families within our communities.

Financial and Fundraising Details

Current Annual Budget: USD \$1,714,399

Org Type: Nonprofit

Ask Amount: USD \$2,000,000

Timeline: December 2023

Use of Funds: This additional funding helps to continue their work and expand operations.

Capital Type: Senior and Subordinated Debt, PRIs, Grants, Guarantees / letters of credit

Expected Impact of Funding: With this additional funding, they will be able to process up to 20,000 pounds of food waste daily, to convert over 5.2 Million pounds of food waste into a usable soil in 1 year.



Butte County, CA • Founded: 2022 • Time on Report: 1 Month
Contact: Sheila McQuaid, Program Manager, smcquaid@csuchico.edu

[530 Food Rescue](#) is an edible food recovery organization in Butte County CA. They provide transportation of food donations from food businesses to nonprofits by mobilizing volunteers with their custom app built by Food Rescue Hero.

Financial and Fundraising Details

Current Annual Budget: USD \$100,000

Org Type: Nonprofit

Ask Amount: USD \$150,000

Timeline: July 2023

Use of Funds: 1st year data 2022: • Food rescued & redistributed: 94,032 pounds • Total Rescues: 597 • Food donors: 42 • Nonprofits/housing orgs: 29 • Active volunteers: 63 2nd year goals 2023: • Food rescued & redistributed: 250,000 pounds • Total Rescues: 1500 • Food donors: 80 • Nonprofits/housing orgs: 60 • Active volunteers: 150

Capital Type: PRIs, Grants



Kansas City, MO • Founded: 2014 • Time on Report: 1 Month
Contact: Lisa L Ousley, Past Executive Director - Advisor, lisa@aftertheharvestkc.org

[After the Harvest](#) reduces food waste, fights food insecurity, improves the nutrition of some 35,000 low-income families, children and seniors each week in the greater Kansas City area. ATH works to get tractor-trailer truckloads of imperfect produce to food banks that distribute widely throughout the region. ATH also works with regional farms and packers to glean produce that would otherwise be wasted and distribute it to agencies.

Financial and Fundraising Details

Current Annual budget: USD \$775,000

Org Type: Nonprofit

Ask Amount: USD \$500,000

Timeline: December 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted

Capital Type: Grants: Grants



Phoenix, AZ • Founded: 1984 • Time on Report: 2 Months
Contact: Terri Shoemaker, Vice President, External Relations, terri@azfoodbanks.org

[Arizona Food Bank Network](#) (AzFBN) is taking on expanded operations that hope to end hunger while preventing food waste. Since 1984, AzFBN has worked to support food banks, educate the public and policymakers about food insecurity in Arizona, and innovate with programs geared toward preventing more people from facing poverty and food insecurity. They rescue fresh produce—both on-farm waste and more that would otherwise be headed for the landfill—and support transportation of food, mainly donated fruits and vegetables, through a statewide network of food banks and agency partners. AzFBN is exploring approaches to reducing warehouse waste using technology (dehydrator, digester, etc.) to convert produce past its prime into reusable or even saleable products. Through the No Borders, No Limits Produce Program (NBNL), they are dedicated to addressing food waste and food insecurity in AZ, nationwide, and Mexico.

Financial and Fundraising Details

Current Annual budget: USD \$12,398,001

Org Type: Nonprofit

Ask Amount: USD \$3,520,000

Timeline: June 2024

Use of Funds: Project- or Program-specific purposes, Capacity building, Capital improvements

Use of Funds Description: Through an agreement with food banks across the state, AzFBN has assumed an operational role in produce rescue through NBNL which is based in Nogales/Rio Rico, Arizona. Key assets needed include: Waste Management via Scaled Composting and Hauling; Integrated large-scale composting site; Compost operations consultant; Dump Truck; Drivers; Project Management; Travel, Office Equipment, Passenger Vehicle; Building and related expenses.

Capital Type: Grants

Expected Impact of Funding: NBNL aims to achieve the following: 500M pounds of edible produce waste rescued in Mexico annually by 2025; Excess rescued produce that Mexican food banks can't use exported to US by 2025; Potential to scale at 2 billion pounds rescued annually by 2030 for Mexican and US hunger relief; Produce sourcing yields zero waste through use of all viable product, scaled composting, and offering waste solutions to businesses and nonprofits.



St Paul Park, MN • Founded: 1997 • Time on Report: 2 Months
Contact: Vickie Snyder, Executive Director, execdir@basicneedsminn.org

[Basic Needs Inc. of South Washington County](#) provides a food rescue/recovery program. They are in the early stage of food rescue and are only working with three vendors and averaging 12,000 pounds a month of food.

Financial and Fundraising Details

Current Annual budget: USD \$444,000

Org Type: Nonprofit

Ask Amount: USD \$50,000

Timeline: August 2023

Use of Funds: Capacity building

Use of Funds Description: They plan on opening a free grocery market that will be stocked with rescued food from grocery stores, restaurants and other organizations. There will be no eligibility requirements, and it will be open to all.

Capital Type: Grants

Expected Impact of Funding: They want to expand to other vendors, but can't until they get a facility that can handle the capacity. Their goal is to feed 200 households a day, which is at least double the amount of food they rescue currently.



Upper Darby, PA • Founded: 2008 • Time on Report: 1 Month
Contact: Pierrette C. Downer, Executive Director, pdowner@bfrin.org

[BFRIN](#) helps breast cancer survivors with prosthetics and a newly formed food program that aims to eliminate food insecurity in low-income communities.

Financial and Fundraising Details

Current Annual budget: USD \$600,000

Org Type: Nonprofit

Ask Amount: USD \$100,000

Timeline: December 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted, Capacity building, Capital improvements

Use of Funds Description: They will serve 325% more families dealing with food insecurity and preserve perishable food items over a longer time period.

Capital Type: Grants



Garden Grove, CA • Founded: 2013 • Time on Report: 2 Months
Contact: Caterina Richards, Director of Operations, cat@brackenskitchen.org

[Bracken's Kitchen](#)'s innovative approach provides nutritious meals made from surplus food supplies through their Rescued Food Program at no cost to the client. This program provides products rescued from purveyors of meat, fish, poultry, and produce throughout their region. This is coupled with their collaborative partnerships with Second Harvest Food Bank and OC Food Bank to augment supplies. Bracken's Kitchen has a unique approach to repurpose this recovered food and produces nutritious meals for 72 agency partners to combat rising food insecurity in our community. During the last two years, they produced and distributed almost 5 million meals by rescuing and repurposing over 600 tons of edible unused food that would have otherwise gone to waste.

Financial and Fundraising Details

Current Annual budget: USD \$4,610,000

Org Type: Nonprofit

Ask Amount: USD \$480,000

Timeline: March 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted, Capacity building

Use of Funds Description: 1. Expanding and renovating building space to increase and improve operation; 2. Purchasing a refrigerated truck to expand food rescue capabilities; 3. Expanding satellite kitchen concept to increase food production and culinary training opportunities.

Capital Type: Grants

Expected Impact of Funding: An additional 100+ tons of food will be redirected to their community feeding program.



Rochester, MN • Founded: 1983 • Time on Report: 1 Month
Contact: Dan Nemes, Grant Writer, dannemes@channel-one.org

[Channel One Regional Food Bank](#) rescued 1,842,641 pounds of food in FY20-21 from retail and agricultural food producers. In FY21-22, Channel One rescued 2,211,591 pounds of food, a year-on-year increase of 20%. This increase in food rescued in southeast Minnesota occurred under less-than-ideal circumstances, as exogenous events pushed food and fuel prices well above expected rates of inflation; the upshot for Channel One and our food shelf and food security partners has been that there is less food "in the system," and since food retailers have less food to begin with, they have had less to donate or rescue. Further, food rescue has been an important sourcing stream for their core mission because federal government food commodities have proven to be especially sensitive to supply chain disruptions. Channel One is a member of Feeding America and is using MealConnect, a web-based application food producers and retailers use to schedule pickups of food that would otherwise enter the waste stream.

Financial and Fundraising Details

Current Annual budget: USD \$3,352,840

Org Type: Nonprofit

Ask Amount: USD \$1,800,500

Timeline: June 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted, Capacity building

Use of Funds Description: Their region is home to a number of agricultural food producers and rural communities. Channel One does not have the capacity to partner with these constituents, which means the bulk of their food rescue and food waste reduction work is confined to a handful of small-to-mid size metro areas. Increased funding will open up opportunities to implement food rescue solutions on the farm, the processing plants and smaller communities.

Capital Type: Grants



Chicago, IL • Founded: 2017 • Time on Report: 2 Months
Contact: Lola Corcoran, Executive Director, finance@chicagobridgeproject.org

[Chicago Bridge Project](#) is a food rescue organization working to reduce food waste and hunger in Chicago by redistributing resources.

Financial and Fundraising Details

Current Annual budget: USD \$14,000

Org Type: Nonprofit

Ask Amount: USD \$4,800

Timeline: June 2023

Use of Funds: Project- or Program-specific purposes

Use of Funds Description: They are seeking funding for their 'Free Meals on 3 Wheels' program that will allow them to meet the needs of more Chicagoans. They will be able to reach further into the parks and neighborhoods with an electric tricycle. The populations in tent communities have exploded during the pandemic and they can further reduce food waste while feeding more people.

Capital Type: Grants

Expected Impact of Funding: They expect to provide 50-100 meals per week.



South Bend, IN • Founded: 2016 • Time on Report: 1 Month
Contact: *Lainie Holland, Director of Planning & Programs, lainieh@cultivatefoodrescue.com*

[Cultivate Food Rescue](#) will be a leader in perishable food rescue through strategic partnerships, procurement, redistribution, and education in order to meet the nutritional needs of communities.

Financial and Fundraising Details

Current Annual budget: USD \$1,800,000

Org Type: Nonprofit

Ask Amount: USD \$1,200,000

Timeline: June 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted, Capital improvements

Use of Funds Description: Their food rescue operations are limited by their physical space and their staff capacity. Additional funding allows them to grow their space, team, and resources so that they can rescue and redistribute more food in their community.

Capital Type: Grants

Expected Impact of Funding: In 2022 they rescued nearly 1.5 million pounds of food, and with the completion of a 22,000 square foot new cold storage facility, they will be able to rescue nearly 20 million pounds of food annually that would otherwise go to waste.



Denver, CO • Founded: 2014 • Time on Report: 1 Month
Contact: *Berry Kone, Development Manager, berry@denverfoodrescue.org*

[Denver Food Rescue's](#) (DFR) mission is to reduce food waste and increase health equity with Denver residents. Committed to fighting nutrition insecurity and climate change, DFR rescues nutritious foods and delivers them directly to neighborhoods where they will have the most significant impact. The availability of fresh fruits and vegetables through food rescue programs like theirs promotes a healthier environment, greater economic resilience, and more equitable communities. Over the past year, DFR has distributed over 1.2M pounds of recovered produce to more than 35K people experiencing nutrition insecurity.

Financial and Fundraising Details

Current Annual budget: USD \$1,000,000

Org Type: Nonprofit

Ask Amount: USD \$60,000

Timeline: July 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted

Use of Funds Description: 1- Expansion of food rescue efforts: With more funding, Denver Food Rescue could potentially expand their food rescue efforts to new locations or increase the frequency of their current food pickups. This would lead to more food being rescued from going to waste and instead being redistributed to people in need.

Capital Type: Grants



Atlanta, GA • Founded: 2020 • Time on Report: 1 Month
Contact: Patricia Dudley, RFP/Grant Writer, patricia@goodr.co

[Do Goodr](#) is a sustainable waste management and hunger relief company that leverages technology and logistics to reduce food waste and fight hunger. Do Goodr, a non-profit, is built on the principle that food insecurity is not an issue of scarcity; it's a matter of logistics. Do Goodr offers a variety of Hunger Relief and Food Waste Solutions, which include Surplus Food Recovery, Pop-Up Grocery Markets, and Goodr Grocery Stores. Headquartered in Atlanta, Goodr operates nationwide with clients in industries ranging from food service and hospitality to sports teams, universities, celebrities, government, and more. As of 2022, Do Goodr has served nearly 30 million meals to those in need and redirected 12 million pounds of food and organic material away from landfills.

Financial and Fundraising Details

Current Annual budget: USD \$1,000,000

Org Type: For-profit

Ask Amount: USD \$500,000

Timeline: December 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted

Use of Funds Description: As of 2022, Do Goodr has served nearly 30 million meals to those in need and redirected 12 million pounds of food and organic material away from landfills. Do Goodr would love to double the meals and millions of pounds of food and organic material from the landfills. They aim to create a zero-waste zone for each organization and keep feeding those in need with dignity and surplus food.

Capital Type: Grants

Expected Impact of Funding: This quarter they have \$300,000 in fundraising to continue the impact of food hunger using surplus food recovery from restaurants. Raising more will continue Do Goodr's powerful influence with their Feed More, Waste Less mission.



St. Augustine, FL • Founded: 2018 • Time on Report: 1 Month
Contact: Sunny Mulford, Executive Director, sunny.mulford@epic-cure.org

[Epicure](#) is a 100% volunteer organization. With 1 in 6 people in America facing hunger while 30 to 40% of the food supply ends up in landfills, they felt the call to action. Since they opened the doors to their first warehouse a little over 3 ½ years ago, they have rescued and distributed over 13,400,000 pounds of food and provided an average of 66 pounds of food over 204,000 times to families experiencing need or food insecurity.

Financial and Fundraising Details

Current Annual budget: USD \$300,000

Org Type: Nonprofit

Ask Amount: USD \$2,000,000

Timeline: June 2023

Use of Funds: Capacity building

Use of Funds Description: The larger capacity will allow them to increase their current food rescue of 500,000 pounds a month to 1,000,000+ pounds a month and increase the number of families served from 2,000 per week to 3,000+ per week.

Capital Type: Grants



Kentfield, CA • Founded: 2013 • Time on Report: Just Added
Contact: Amber Driscoll, Development Director, amber@extrafood.org

[ExtraFood](#)'s efficient, point-to-point food recovery model ensures that any excess fresh, perishable food donation can be picked-up and redistributed to people in need 7/365. Their staff locate food donations that match its recipient partners' needs; volunteer and staff drivers, dispatched online and by text, pick up and deliver the food. ExtraFood's efficient and effective logistics and technology infrastructure is expanding throughout the Bay Area region where there is a high need for food rescue work and no centralized organization of food donors and food distribution company needs. ExtraFood is also an advocate for change in food policy at the local, state, and federal levels to increase equitable access to nutritious, fresh, affordable food and to end systemic waste.

Financial and Fundraising Details

Current Annual Budget: USD \$1,838,695

Org Type: Nonprofit

Ask Amount: USD \$1,945,000

Timeline: June 2024

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted, Capacity building

Use of Funds Description: ExtraFood uses community invested dollars to support the operation of their food rescue program and farm gleaning programs, which divert edible, fresh food from landfills and redistribute nearly 1,000,000 pounds of healthy, perishable food to over 10,000 food-insecure children, seniors, low-income families, people with disabilities, and people experiencing homelessness throughout the Bay Area. Near term outcomes include enrolling every food generator in their edible food rescue program, expanding their network of community food distribution partners, and supporting more food-insecure people with their deliveries each year.

Capital Type: PRIs, Grants

Expected Impact of Funding: ExtraFood is currently diverting over 1,000,000 pounds of fresh, edible food from being thrown into landfills each year, with a goal to double that impact by June 2024. This rescued food supports over 10,000 people each week.



Watsonville, CA • Founded: 2007 • Time on Report: 1 Month
Contact: Breigha Sawyer, Development Officer, development@farmdiscovery.org

[Farm Discovery at Live Earth](#) is driven by a mission to empower youth and families to regenerate health in food farming nature and community. Live Earth Farm is a 150-acre patchwork of working farm, oak and redwood groves, and riparian corridor located in the Pajaro Valley north of Watsonville, indigenous to the Ohlone people. Through produce distribution to local food pantries, Farm Discovery reduces over 50,000 pounds of food waste each year. In addition, they utilize composting to regenerate soil through organic matter while teaching these essential waste-reducing practices to all program participants.

Financial and Fundraising Details

Current Annual budget: USD \$634,000

Org Type: Nonprofit

Ask Amount: USD \$200,000

Timeline: December 2023

Use of Funds: Project- or Program-specific purposes

Use of Funds Description: Reducing over 40,000 pounds of waste each year through their produce distribution program.

Capital Type: Grants



Windsor, CA • Founded: 2008 • Time on Report: 2 Months

Contact: Kelly Conrad, Community Outreach & Development Director, kellynconrad3@gmail.com

[Farm to Pantry](#)'s mission is to bring together their communities to end food injustice and reverse global warming by rescuing and sharing locally-grown food with those who have been systematically marginalized.

Financial and Fundraising Details

Current Annual budget: USD \$320,000

Org Type: Nonprofit

Ask Amount: USD \$2,300

Timeline: December 2023

Use of Funds: General operations/ unrestricted

Use of Funds Description: Funds will be used to invest in staff, staff education/training, rent, vehicle maintenance & care, office supplies, software needs for donor/volunteer management, gleaning supplies, benefits and other overhead. Outcomes will be measured by gleaning productivity and amount of servings, partners and properties utilized and served within the community. Outcomes of the impact on the environment will also be measured and taken into account.

Capital Type: Grants

Expected Impact of Funding: In 2022, they rescued over 400,000 pounds of produce, resulting in reducing emissions equivalent to taking ~1000 cars off the road for a month.



Asheville, NC • Founded: 2015 • Time on Report: 1 Month

Contact: Marisha MacMorran, Executive Director, marisha@food-connection.org

[Food Connection](#) rescues unserved, prepared food from catering companies, universities and conference centers and distributes that food to communities in need.

Financial and Fundraising Details

Current Annual budget: USD \$1,183,525

Org Type: Nonprofit

Ask Amount: USD \$383,525

Timeline: December 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted, Capacity building

Use of Funds Description: To date, Food Connection has kept 205 TONS of food out of the landfill. In 2023, we anticipate rescuing 50 TONS of fresh food.

Capital Type: Grants



Boulder, CO • Founded: 2012 • Time on Report: 1 Month
Contact: *Hayden Dansky, Co-Organizer, hayden@foodrescuealliance.org*

[Food Rescue Alliance](#) (FRA) supports the growth of food rescue organizations and initiatives, through members sharing resources, best practices, and innovative approaches toward actualizing common goals and values. As opposed to the traditional food banking approach of one-size-fits-all in every city, each member organization serves their local community in ways that work best for that community, from bicycle-based food distribution, community food hubs, to food distribution programs that happen out of affordable housing sites and pre-schools. The network's members redistribute an average of 20,000,000+ pounds to 600,000+ low-income individuals annually. Moreover, they have access to FRA's shared logistics software, Rootable, enabling them to free up capacity for their staff to more effectively do their work. Rootable will be the first cooperatively owned food rescue software platform, enabling local food rescues to have ownership in their logistical needs & over their own data.

Financial and Fundraising Details

Current Annual budget: USD \$327,000

Org Type: Nonprofit

Ask Amount: USD \$177,900

Timeline: December 2023

Use of Funds: Project- or Program-specific purposes

Use of Funds Description: The 13 organizations moving to Rootable move on average 8.3 million pounds of food every year. Transferring organizations to Rootable will free up time for logistics coordinators to focus on relationship building with food donors and recipient communities. This project will support those organizations to better run their programs, and have a long term software solution to meet their needs, which would hopefully allow them to recover more food beyond that.

Capital Type: Grants



Noblesville, IN • Founded: 2007 • Time on Report: 2 Months
Contact: *John Williamson, President/Executive Director, jw@foodrescue.net*

[Food Rescue Inc.](#), via K-12 Food Rescue, empowers empowering students to lead the #FoodIsNotTrash movement in their schools. They provide free educational resources, training, mentoring, and an online tracking tool that aggregates data and converts it into hunger relief and environmental impact and personalize the data with a photo embedded into the graphics called the K-12 Food Rescue Story Graphic Log Tool. They also host the nation's only podcast focusing only on school food waste solutions. The K-12 Food Rescue podcast has 50 episodes to date interviewing people involved in solving school food waste solutions, ranging from students, teachers, legislators, food pantry leaders, and school nutrition service directors.

Financial and Fundraising Details

Current Annual budget: USD \$82,000

Org Type: Nonprofit

Ask Amount: USD \$53,000

Timeline: December 2023

Use of Funds: General operations/ unrestricted

Use of Funds Description: General operations to support staff salaries

Capital Type: Grants



Vancouver, BC, Canada • Founded: 2016 • Time on Report: 1 Month
Contact: Carla Pellegrini, Executive Director, director@foodstash.ca

[Food Stash Foundation](#) rescues over 80,000 pounds of perishable food a month that would otherwise go to waste due to overstocking, canceled orders, an approaching best before date, or not meeting aesthetic standards (like being an odd shape or size). It is donated to Food Stash by over 20 suppliers across Metro Vancouver and the Lower Mainland, including several large grocery retailers as well as wholesalers and local farms. They deliver most of their rescued food to over 30 charitable community partner organizations across Metro Vancouver. Their community partners collectively serve over 14,000 people a week, and include shelters, transitional and affordable housing programs, youth programs, and others that directly serve individuals and communities in need of reliable healthy food and other social services. They also provide community members with healthy customized food box deliveries, and run a Rescued Food Market.

Financial and Fundraising Details

Current Annual Budget: USD \$861,227

Org Type: Nonprofit

Ask Amount: USD \$324,113

Timeline: December 2023

Use of Funds: As we continue to build partnerships with retailers, wholesalers, and farms, we feed back data that can be used to inform procurement practices and reduce food waste. By helping more retailers and other surplus food donors to meet their zero-waste targets, more food is kept out of landfill/compost and new best practices are formed.

Capital Type: PRIs, Grants

Expected Impact of Funding: They have partnered with local businesses fighting food waste and promoting the sale and purchase of "imperfect produce" as well as upcycled food products and other creative solutions to food waste. They continue to seek other values-aligned opportunities for partnership, social enterprise, and sponsorship.



Dorset, UK • Founded: 2020 • Time on Report: Just Added
Contact: Tarlan Isaev, Tarlan Isaev, tamerlanium@gmail.com

[Foodshare](#)'s goal is to fight food waste and hunger through an easy-to-use mobile app that lets people share food and other items for free. Their app is available on both the App Store and Google Play, and it's designed to be user-friendly and straightforward. Users can share items by posting a photo, description, location, and availability. They also have a unique "World's Foodbanks" section that provides information on organizations working to address food insecurity worldwide, as well as a "Street Fridges" section for public refrigerators where people can donate and take food. They've already launched their app and website, and they're currently on Product Hunt and Climate Action Slack communities to increase visibility and get feedback from users.

Financial and Fundraising Details

Current Annual Budget: USD \$100,000

Org Type: Nonprofit

Ask Amount: USD \$150,000

Timeline: July 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted, Capacity building

Use of Funds Description: A portion of the grant funding will be allocated towards incentivizing the team, which may include bonuses for meeting performance goals or professional development opportunities. Additionally, they plan to invest in equipment and resources to increase their efficiency, such as purchasing new software or upgrading their technology infrastructure. They are exploring potential growth opportunities, including relocating to the US to tap into a larger market and valuable resources.

Capital Type: Senior and Subordinated Debt, PRIs, Grants, Guarantees / letters of credit



Portsmouth, NH • Founded: 1816 • Time on Report: 2 Months

Contact: Anne Hayes, Executive Director, ahayes@gathernh.org

[Gather](#) has served the Seacoast for over 200 years by distributing nourishing food to people in need and taking a leadership role in building an equitable and sustainable regional food system. Gather redirects food that would go to waste through distributing, repurposing and gleaning. Their Fresh Rescue program takes food that retailers would throw out and distributes it to people in need through our pantry market and mobile markets. Their Cooking 4 Community program turns food that would go to waste into nutritious “to-go” meals for members who do not have the time, resources, or ability to make a home-made meal. Through their facilitation of NH Gleans, a network of 7 regional agencies that recover fresh produce and distribute it through organizations, they’ve rescued over 1.1MM lbs. of food since 2015. In addition to facilitating the network, Gather’s staff and volunteers glean produce from farms and accept drop offs by local producers.

Financial and Fundraising Details

Current Annual budget: USD \$2,500,000

Org Type: Nonprofit

Ask Amount: USD \$1,683,700

Timeline: June 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted

Use of Funds Description: Funding will support staff salaries, supplemental food, distribution expenses, and program expenses.

Capital Type: Grants

Expected Impact of Funding: Gather hopes to continue to rescue at least 1.4MM lbs. of food next year.



Washington, D.C. • Founded: 1996 • Time on Report: 1 Month

Contact: Erin Ricci, Senior Director, Philanthropic Partnerships & Strategy, er Ricci@hcwh.org

[Healthcare without Harm](#) organizes action through their Practice Greenhealth membership network of 1500+ hospitals. Their 3-year Reducing Food Loss and Waste project will leverage this network and their experience to tackle food waste in the US health system. By reducing wasted food, hospitals can avoid generating 650,665 metric tons of CO2E emissions annually – the equivalent of taking 1.7 million cars off the road. HCWH will lead a “50by30” pledge campaign, challenging their hospital network to commit to reducing food waste by 50% by 2030. They will also accelerate sector momentum by coordinating a set of demonstration projects with 25 hospitals in California, the Pacific Northwest, and the Northeast, providing information, and technical, material support and evaluation support.

Financial and Fundraising Details

Current Annual budget: USD \$16,500,000

Org Type: Nonprofit

Ask Amount: USD \$1,065,000

Timeline: June 2023

Use of Funds: Project- or Program-specific purposes

Use of Funds Description: In three years, they aim to secure 50by30 commitments from 500 hospitals and engage 25 hospitals in regional demonstrations. Their goal is that all of these hospitals reach a 25% reduction in food waste by year three, which would equate to an average reduction of 360,000 lbs. of food per facility and 90,000 tons in total, and 175,500 metric tons of avoided CO2E emissions. They also expect network members to use their resources without making an explicit commitment, further expanding project impact.

Capital Type: Grants



Hesperia, CA • Founded: 2014 • Time on Report: 1 Month
Contact: Christina Keneti Kennedy, President, ckisis@hotmail.com

[High Desert Second Chance](#) hosts the only centralized food bank in the High Desert region of San Bernardino County. With over 90 local feeding agencies and CBOs they work together to create a greater impact through Collaboration, sharing surplus resources and best practices. Their food bank is 100% recyclable. They work with local jurisdictions and counties to implement SB 1383. Everything on their site is 100% recyclable, meaning all items are diverted from going to landfills and instead helps build up their community. They work with local generators to collect edible food and not-edible for human consumption food products. Item's not edible for human consumption are recycled out to their farming and composting community who in turn donate goods to the food bank including organic meats, eggs, seedlings, produce and more.

Financial and Fundraising Details

Current Annual budget: USD \$372,000

Org Type: Nonprofit

Ask Amount: USD \$100,000

Timeline: December 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted, Capacity building, Capital improvements

Use of Funds Description: In 2022 they rescued and diverted 12 million pounds of food waste destined for landfills and provided local feeding agencies and farming community with food to support families and livestock.

Capital Type: Grants



Austin, TX • Founded: 2013 • Time on Report: 2 Months
Contact: Lisa Barden, Executive Director, lisa@keepaustinfed.org

[Keep Austin Fed](#) is a food rescue organization, providing the logistics and volunteer power to connect surplus food with people fighting food insecurity.

Financial and Fundraising Details

Current Annual budget: USD \$265,000

Org Type: Nonprofit

Ask Amount: USD \$165,000

Timeline: Q1 2023

Use of Funds: General operations/ unrestricted, Capacity building

Use of Funds Description: General operations and capacity building to serve a larger number of food insecure neighbors

Capital Type: Grants

Expected Impact of Funding: They rescued over 1 million pounds of food in 2022 and redistributed it for people to eat. They expect to grow this number in 2023.



Calgary, Canada • Founded: 2022 • Time on Report: 1 Month
Contact: Lourdes Juan, Founder & CEO, lourdes@kneadtech.com

[Knead Tech](#) is a software company that enables simple food recovery through an app to meet the global challenge of food waste.

Financial and Fundraising Details

Current Annual Revenue: USD \$0

Org Type: For-profit

Ask Amount: USD \$500,000

Timeline: March 2023

Equity Round in Raise (if applicable): Pre-seed

Product Stage: Ready to launch

Use of Funds: Sales, marketing, white label development, business growth.

Capital Type: Equity, Convertible debt, Venture debt, Grants



Cincinnati, OH • Founded: 2015 • Time on Report: Just Added
Contact: Jackie Bouvette, Interim Development Director, development@lasoupe.org

[La Soupe](#) bridges the gap between food waste and food insecurity using a chef-driven model to maximize rescue. La Soupe currently rescues over 1.25m pounds of food each year and transforms it into healthy & nutritious meals. Unusable rescued items are provided to wildlife sanctuaries, farms and composters. Professional chefs transform rescued food into meals for the community. With 40% of food waste occurring in households, the Education program works with students and families to teach cooking skills with an eye toward creating delicious meals with leftover ingredients. The Food as Medicine program creates medically tailored meals for food insecure individuals with specific health conditions known to benefit from nutritional intervention. The Kitchen Network brings the La Soupe model to other cities by partnering with new and existing organizations to build capacity, share knowledge and advocate for policies that reduce food waste and food insecurity.

Financial and Fundraising Details

Current Annual Budget: USD \$3,700,000

Org Type: Nonprofit

Ask Amount: USD \$2,000,000

Timeline: June 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted, Capacity building, Capital improvements

Use of Funds Description: Funds would be used to support operations and programming within Rescue/Transform/Share. Impact Goals are consistently met or exceeded year over year.

Capital Type: PRIs, Grants

Expected Impact of Funding: La Soupe is currently in a capital campaign to expand storage capacity. As this project becomes fully funded and completed it will allow for a nearly doubled capacity for servings transformed (approx 1.8mil) and increased rescued food with the opportunity to transform a higher % of the rescued food.



Baltimore, MD • Founded: 2020 • Time on Report: 2 Months
Contact: Catherine Anne Morneault, President, Letseatinc20@gmail.com

[Let's Eat, Inc.](#) rescues food from area markets that would otherwise be thrown away. This food is then distributed to area senior facilities, individual families, and other distributors that reach out to the community. Their organization and partners have reached over 44,000 individuals in the Baltimore metro area.

Financial and Fundraising Details

Current Annual budget: USD \$20,000

Org Type: Nonprofit

Ask Amount: USD \$30,000

Timeline: December 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted

Use of Funds Description: Primary need: a refrigerated van to deliver food, which will ensure that food is properly refrigerated and kept as fresh as possible during distribution.

Capital Type: Grants

Expected Impact of Funding: They rescued over 347,000 pounds of food in 2022. They wish to increase that amount by at least 25%.



West Bloomfield, MI • Founded: 2021 • Time on Report: 2 Months
Contact: Lea Luger, Grants Consultant, lea@metrofoodrescue.com

[Metro Food Rescue](#) (MFR) helps nourish food insecure families and individuals throughout the metro Detroit area by rescuing fresh foods and staples that would otherwise be destined for landfills and delivering that food to local food pantries and kitchens. MFR currently provides three truckloads of bread (9,000 units) every week to local food providers. Some non-profits spend thousands of dollars on bread purchased from Gleaners Community Food Bank of SE Michigan at \$2.25 per loaf (the retail cost is approximately \$5.50/loaf). For an agency that regularly purchases 2,000 loaves of bread from Gleaners Community Food Bank, the cost to the organization is \$4,500/wk (\$234,000/yr). MFR procures the free bread directly from bakeries and other outlets and delivers it to the agency at no cost to the non-profit receiving the bread.

Financial and Fundraising Details

Current Annual budget: USD \$375,000

Org Type: Nonprofit

Ask Amount: USD \$119,299

Timeline: December 2023

Use of Funds: Capacity building

Use of Funds Description: MFR's expense to pick up and deliver 2,000 loaves is \$135 (\$7,020/yr). There is no shortage of bread available in Oakland County for pick-up. With added pick-up and distribution hours, MFR can deliver more bread.

Capital Type: Grants

Expected Impact of Funding: By partnering with more than 50 community food pantries and soup kitchens last year, MFR rescued, repurposed, and redistributed 1.5 million pounds of food that would otherwise have ended up in landfills.



Ferndale, WA • Founded: 2015 • Time on Report: 2 Months
Contact: Doug Robertson, President, drobertson@miraclefoodnetwork.org

[Miracle Food Network](#) connects thousands of people each week to surplus, recovered, repurposed food through a large volunteer pool. Their decentralized approach allows them to operate anywhere where they find the core essentials to sustainably function. They currently impact 4 counties in Western Washington, Northern Los Angeles, and soon in Ohio. MFN is piloting food distribution on 3 college campuses. It is also creating technology solutions to connect more people to food sources in real time, including AI predictions of where & how much food should be staged to meet distribution point loads.

Financial and Fundraising Details

Current Annual budget: USD \$300,000

Org Type: Nonprofit

Ask Amount: USD \$500,000

Timeline: June 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted, Capacity building

Use of Funds Description: Hiring high-level skilled professionals to manage and deliver the MFNconnect prototype programing. This program will demonstrate the ability to connect people to surplus food in real time.

Capital Type: PRIs, Grants, Guarantees / letters of credit



San Jose, CA • Founded: 2012 • Time on Report: Just Added
Contact: Paul DiMarco, Director, notime2waste.food@gmail.com

[No Time to Waste](#) is a 501(c)(3) food recovery organization that recovers surplus food from 25 weekly food donors and delivers these goods to 8 charitable outreach program partners; They feed 250 people per day 7 days a week. In all, they have rescued 117 tons of food; provided 161,000 meals while reducing their carbon footprint by 76 tons & saving 107 million gallons of H2O.

Financial and Fundraising Details

Current Annual budget: USD \$83,025

Org Type: Nonprofit

Ask Amount: USD \$43,000

Timeline: December 2023

Use of Funds: Capacity building

Use of Funds Description: Building their capacity through the purchase of a vehicle that will allow them to expand their operations in both quantity of food recovered, but also type of food and overall impact. They project to at least double their impact with a food recovery/delivery vehicle.

Capital Type: Grants

Expected Impact of Funding: They currently feed 250 people 7 days a week. With proper funding, they project to increase their impact to 460 people per day 7 days a week.



Oakland, CA • Founded: 2008 • Time on Report: Just Added
Contact: Sofia Tudose, Administrative Associate/Program coordinator, sofia@ocuej.org

[Oakland Communities United for Equity & Justice](#)'s main program is Self Help Hunger (SHHP), which diverts over 50 tons of food per year directing the excess to low income communities in North Oakland. They donate through their Produce stand located in a small park. They also train community member in the kitchen, and the result is distributed for free to low income, BIPOC, and homeless population. All ingredients used in the cooking are also rescued from waste.

Financial and Fundraising Details

Current Annual budget: USD \$150,000

Org Type: Nonprofit

Ask Amount: USD \$50,000

Timeline: December 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted, Capacity building

Use of Funds Description: Their program relies on a framework of solid volunteers. However, this year they plan to make use of a donated van to expand the capabilities of their program in taking on rescued food. They plan to hire a full time program coordinator to pick up and distribute donations throughout Oakland. For their Cooks program, they want to contract with a Chef to train and improve the quality of the meals they offer to their community.

Capital Type: Grants

Expected Impact of Funding: They estimate the added capacity at an extra 30-40 tons/year.



San Francisco, CA • Founded: 2016 • Time on Report: Just Added
Contact: Mimi Bestwick, CFO, mimi@replate.org

[Replate](#)'s mission is to reduce food waste and mitigate climate change across the globe. We are a food rescue solution that operates at the intersection of technology and impact. Replate was founded in 2016 by Maen Mahfoud, CEO, whose vision as a Syrian immigrant was to solve food waste and food insecurity through a tech-enabled social enterprise focused on generating systems-level impact. We operate with the belief in harnessing technology and partnerships to better serve communities. Replate prevents food waste and improves food insecurity through an innovative online product and food rescue partnerships designed to address system constraints. The core focus is inspired by the potential to generate scaled impact through influencing businesses to take action for the intersectional benefit to climate and communities. Replate differs from other approaches in that we leverage a fee-based model for the capability to invest in scaling solutions through collaborations and tech tools.

Financial and Fundraising Details

Current Annual Budget: USD \$2,300,000

Org Type: Nonprofit

Ask Amount: USD \$1,000,000

Timeline: December 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted, Capacity building

Use of Funds Description: Replate is fundraising \$1 million to create food systems change by influencing corporate practices in order to more easily and impactfully reduce food waste while mitigating food insecurity. Activities include educating businesses, supporting community-based food recovery for reduced food waste and improved access to quality food, forming operational partnerships for increased capacity and scaled impact, and improving our data collection process to easily replicate impact measurement with a variety of partners. This funding will be allocated as follows: business education and outreach (25%), food rescue services (25%), technology development (25%), operational partnerships (15%), and G&A (10%).

Capital Type: Senior and Subordinated Debt, PRIs, Grants, Guarantees / letters of credit



Carmel, NY • Founded: 2016 • Time on Report: 1 Month
Contact: Dana Hammond, Director of Development, dana@secondchancefoods.org

[Second Chance Foods](#)'s mission is to elevate the health of people and the planet through food rescue. Their goal is to break the cycle of food waste through innovative solutions while also reducing meal insecurity to those who need help accessing healthy foods.

Financial and Fundraising Details

Current Annual budget: USD \$325,000

Org Type: Nonprofit

Ask Amount: USD \$200,000

Timeline: December 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted, Capacity building

Use of Funds Description: In order to increase the amount of food rescued (and create more healthy meals for their program recipients) is to increase their SCF staff capacity. They hope to do this in 2023 by increasing the hours for the part time operations assistant so that she can help with the enormous task of volunteer management. Second Chance Foods relies on its volunteers to help with all areas of collecting, transporting, harvesting, cooking and preparing meals and food, and delivering to partner orgs.

Capital Type: Grants

Expected Impact of Funding: Second Chance Foods has secured numerous grants from local grant-making foundations as well as corporate and individual support towards our project goals.



Philadelphia, PA • Founded: 2018 • Time on Report: 2 Months
Contact: Nourhan Ibrahim, Development Director, nourhan@sharingexcess.com

[Sharing Excess](#) partners with grocery stores, restaurants, wholesalers, and farmers to rescue and redistribute over 150,000 lbs. of food every week.

Financial and Fundraising Details

Current Annual budget: USD \$1,400,000

Org Type: Nonprofit

Ask Amount: USD \$500,000

Timeline: June 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted, Capital improvements

Use of Funds Description: Expanded food rescue operations to cities across the United States, and increasing their capacity to over 15 million meals distributed annually.

Capital Type: Grants

Expected Impact of Funding: 20,000,000 pounds of food rescued.



Big Island, VA • Founded: 1984 • Time on Report: 2 Months
Contact: Lynette Johnson, Executive Director, lynette@endhunger.org

[Society of St. Andrew](#) focuses on reducing farm-level food waste by gleaning produce remaining after commercial harvest and giving that food to nearby agencies serving people at risk for hunger. They work with farmers in the way that is easiest for them, whether that's gleaning, packing house pickups of culls and grade outs, or transporting and arranging distribution of whole loads (@42K lbs each) of produce.

Financial and Fundraising Details

Current Annual budget: USD \$4,089,098

Org Type: Nonprofit

Ask Amount: USD \$9,000,000

Timeline: June 2025

Use of Funds: Capacity building

Use of Funds Description: They are currently in a \$9 million capital campaign, with two aims. \$3 million of the \$9 will be for short-term program expansion into new states. This will provide ramp-down funding for up to six years as these new state produce recovery operations become self-sustaining. The other \$6 million is for the endowment, providing for long-term growth and stability (both infrastructure and expansion).

Capital Type: Grants

Expected Impact of Funding: They currently recover 20-30 million pounds of fresh produce annually. These fundraising endeavors will scale their work up 40% within six years and double it within 10 years.



Los Angeles, CA • Founded: 2020 • Time on Report: 2 Months
Contact: Jessica Nadeau, Director of Grants Management, jessica.nadeau@farmlinkproject.org

[The Farmlink Project](#) connects farms with surplus produce to food banks with an overall goal to reduce carbon emissions, feed people in need, & empower the next generation of changemakers. Their model connects farmers to food relief organizations by identifying surplus produce in real-time, rapidly matching it to food banks, and coordinating logistics and transportation to the final destination.

Financial and Fundraising Details

Current Annual budget: USD \$7,000,000

Org Type: Nonprofit

Ask Amount: USD \$5,400,000

Timeline: December 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted, Capacity building

Use of Funds Description: They will hone their transportation methodology and relationship development strategy to create predictable and consistent distribution channels from farms to food deserts across the United States.

Capital Type: Grants

Expected Impact of Funding: Since their inception, they have rescued over 100 million pounds of food, prevented 17,346 metric tons of CO2 emissions by keeping perfectly good produce out of landfills, and saved 2,032.51 million gallons of water from being wasted, the equivalent to 3,078 olympic swimming pools. In the next 5 years, they aim to scale their services to provide one billion meals worth of fresh and healthy produce to people facing food insecurity.



Melrose, MA • Founded: 2020 • Time on Report: 1 Month

Contact: Jana Gimenez, Executive Director and Co-Founder, fooddrivemelrose@gmail.com

[The Food Drive](#) is a community-driven nonprofit that provides hands-on, hyperlocal solutions to hunger and food waste in communities north of Boston. Simply stated, The Food Drive connects food with people, filling the plate instead of the landfill. Founded in late 2020 in response to the hunger resulting from the pandemic, The Food Drive recovers food that would have been wasted at commercial sources and delivers it at no cost to pantries, low-income housing, and other recipients within a ten-mile radius - driving food from the point of potential waste to the point of need. Their work is unique because they rescue food seven days a week year-round.

Financial and Fundraising Details

Current Annual budget: USD \$730,000

Org Type: Nonprofit

Ask Amount: USD \$160,000

Timeline: December 2023

Use of Funds: General operations/ unrestricted

Use of Funds Description: Funding would enable them to continue filling gaps in food waste reduction. The Food Drive is the only food rescue in their region that recovers food every weekend and every holiday, which diverts thousands of pounds of food previously left for compost or trash. Their strategic plan includes replicating their weekend rescue model. They estimate that 30 Whole Foods stores could be wasting half a ton of food each weekend.

Capital Type: Grants



Nashville, TN • Founded: 2011 • Time on Report: 1 Month

Contact: Brianna Aka-Bashorun, Development Manager, Development@thenashvillefoodproject.org

[The Nashville Food Project](#) (TNFP) brings people together to grow, cook and share nourishing food with the goals of cultivating community and alleviating hunger in their city. They embrace a vision of vibrant community food security in which everyone in Nashville has access to the food they want and need through a just and sustainable food system. TNFP's programs and initiatives promote sustainability while increasing social connection and bringing people of diverse backgrounds together. Through their food recovery and food waste prevention efforts, TNFP focuses on developing deep food donation partnerships with local farms, grocers and restaurants to reduce the amount of food that ends up in their landfills while also allowing them to utilize high quality, fresh food in their kitchens. In 2022, TNFP recovered over 213,000 lbs of donated food, valued over \$600,000, and shared 18,190 lbs of excess food with other nonprofit organizations. A total of 32,280 lbs of unusable food was composted.

Financial and Fundraising Details

Current Annual budget: USD \$3,520,560

Org Type: Nonprofit

Ask Amount: USD \$50,000

Timeline: December 2023

Use of Funds: General operations/ unrestricted

Use of Funds Description: The majority of the food TNFP recovers is used in their meals program, through which we share 6,000 meals per week in collaboration with 30+ anti-poverty and community building organizations in their city. Fully three-quarters of each meal served contains donated and/or recovered food. Any food we cannot use is shared directly with a network of their partners needing regular grocery support. Food that is no longer edible is composted and later applied to their gardens to achieve improved soil health.

Capital Type: Grants



Portland, OR • Founded: 2015 • Time on Report: 2 Months
Contact: Susan Snortum, Chief Financial Officer, susie@wastenotfoodtaxi.org

[Waste Not Food Taxi](#) diverts excess commercial food to low-income housing and pop-up pantries.

Financial and Fundraising Details

Current Annual budget: USD \$100,000

Org Type: Nonprofit

Ask Amount: USD \$80,000

Timeline: December 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted

Use of Funds Description: Staff and equip pop-up pantries at low-income housing and in underserved BIPOC neighborhoods. Each weekly session serves approx. 100 families and costs \$200 for staff, vehicles, and supplies.

Capital Type: Grants

Expected Impact of Funding: Working with local solid waste management to increase donation of all edible leftovers, prepared foods included. Currently moving six tons per week, they intend to double our volume in 2023.



Lusaka, Zambia • Founded: 2023 • Time on Report: 1 Month
Contact: Enock Mwewa, Founder, enock.mwewa@zambiafoodbank.org

[Zambia Food Bank](#) works with individuals, businesses, restaurants, farms, charity organizations, private and public institutions not just to help reduce emissions as a result of food waste but to also support people to meet their dietary requirements without making access to good, healthy and nutritious food a luxury. This is done through activities such as food rescue and recovery as well as community food gardens.

Financial and Fundraising Details

Current Annual budget: USD \$50,000

Org Type: Nonprofit

Ask Amount: USD \$35,000

Timeline: August 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted, Capacity building

Use of Funds Description: The expected impact is to support at least 1000 people to meet their nutritional needs by accepting food donations from businesses such as farms and restaurants.

Capital Type: Grants



Cold Spring, NY • Founded: 2013 • Time on Report: 2 Months
Contact: Marc Sabin, Chief Sustainability Officer, msabin@advancedresilientbiocarbon.com

[Advanced Resilient Biocarbon](#)'s (ARB) clean technologies transform organic and inorganic waste into carbon-negative, environmental remediation-centered products. ARB creates joint ventures with local partners. Their partnerships address climate restoration and climate repair as triple-bottom-line businesses that provide a fair return on investment; quantitatively reduce environmental impacts— by improving soil health, reducing GHG emissions and cleaning water bodies; and quantitatively improve social impacts by creating well-paying green jobs, improving health facilities to their JV communities, and sponsoring higher education for JV employees. Their scalable, clean technologies deployed through their joint ventures meet 14 of the 17 UN Sustainable Development Goals, turning current “brownfield” operations into “greenfield” companies.

Financial and Fundraising Details

Current Annual Revenue: N/A

Org Type: For-profit

Ask Amount: USD \$50,000,000

Timeline: March 2023

Equity Round in Raise (if applicable): N/A

Product Stage: Ready to launch

Use of Funds: ARB has received a confirmation of fit for a 500M EU Climate Bond. They are seeking a pre-issuance credit enhancement guarantor prepared to provide cash or cash equivalent of 50M EU for six months.

Capital Type: Convertible debt, Senior and subordinated debt, Grants, Guarantees / letters of credit

Expected Impact of Funding: ARB processes all forms of municipal waste into Elemental Chars™. In the case of organic waste, the processing generates biochar that can be used for soil enhancements and filtration media.



Las Vegas, NV • Founded: 2022 • Time on Report: Just Added
Contact: Summer Schnog, Founder, summer@grow2earths.com

[Another Earth](#)'s Earth Mart plans to build a financially stable circular market for food production, distribution and the conversion of compostable waste to fertilizer for urban farms; completing the transformation back to food production. Earth Mart plans to convene locals by allowing the closest neighboring farms and gardeners to connect with one another to share ideas, markets, and providing an onramp to grower's success. By supplying readily available compost, Earth Mart hopes to convert fallow backyards to productive gardens just as Uber has done with personal vehicles.

Financial and Fundraising Details

Current Annual Revenue: USD \$0

Org Type: For-profit

Ask Amount: USD \$1,200,000

Timeline: July 2023

Equity Round in Raise (if applicable): Seed

Product Stage: Prototype

Use of Funds: Lease of land and initial capital expenditures

Capital Type: Equity, Convertible debt, Venture debt, Senior and subordinated debt, PRIs, Grants, Guarantees / letters of credit



Hartford, CT • Founded: 2013 • Time on Report: 2 Months
Contact: Samuel King, CFO, sam@blueearthcompost.com

[Blue Earth Compost, Inc.](#) exists to close the loop on food waste by providing food scrap collection services for homes, businesses, and municipalities in the communities they serve. The company is also an agent for change through helping consumers get high-quality soil and fertilizer products and by being an advocate on waste issues.

Financial and Fundraising Details

Current Annual Revenue: USD \$1,250,000

Org Type: For-profit

Ask Amount: USD \$400,000

Timeline: March 2023

Equity Round in Raise (if applicable): Series A

Product Stage: Currently selling

Use of Funds: To build more capacity to divert food scraps away from landfills and incinerators and towards a better use. Funds will be used to purchase collection vehicles, hire drivers, and purchase equipment.

Capital Type: Equity, Convertible debt, Grants

Expected Impact of Funding: Every \$100,000 of investment equals about 1,000 tons of food scraps composted per year.



McMinnville, OR • Founded: 2020 • Time on Report: Just Added
Contact: Aly Moore, Chief Communications Officer, aly@chapulfarms.com

[Chapul Farms](#) is an insect agriculture project development company that designs, builds, and operates modular insect farms that turn organic waste into high-value animal feed and fertilizer products. The company's > \$1B project pipeline has the potential to divert > 1M tons/year of organics waste from landfill, which may save over 150 tons/year GHG, produce enough frass to rehabilitate over 1M acres/year, and produce 100,000 tons/year of insect protein/fat.

Financial and Fundraising Details

Current Annual Revenue: USD \$552,000

Org Type: For-profit

Ask Amount: USD \$10,000,000

Timeline: June 2023

Equity Round in Raise (if applicable): Series A

Product Stage: Currently selling

Use of Funds: Chapul Farms is initiating a \$10M Series A Reg D 506(c) fundraising round to accelerate the staged development of its > \$1B project pipeline, break ground on its first commercial facility, invest in new research and development opportunities, and sales and marketing growth within the multi-\$B opportunity of insect agriculture. A Regulation D 506(c) allows for private companies like Chapul Farms to advertise private placements to raise money from accredited investors (net worth over \$1M or annual income over \$200k) instead of waiting for traditional sources of capital (we spoke about our frustration with the short-term lens of capital recently on Agfunder here) [Commercial Project Investment & Development - 20%] [Team Development - 35%] [Sales & Marketing - 10%] [Research & Development - 9%] [Technical Training & Trials - 10%] [Chapul Innovation Facility Capex - 5%] [Working Capital- 8%] [Transaction Expenses- 3%]

Capital Type: Equity, Grants

Expected Impact of Funding: Chapul Farms closes the loop on food production by re-integrating insects and their ecosystem services. A single insect facility processing organic waste has the potential to save 7M metric tons of GHGs each year. For comparison, that's more than 70k homes converting to solar, or, a single facility has the potential to divert more CO2e in one year than all Tesla electric vehicles sold in 2020. Eventually, their total project pipeline has the potential to divert 150M metric tons of GHG per year.



Nashville, TN • Founded: 2014 • Time on Report: 1 Month
Contact: Matthew Beadlecomb, CEO & Co-Founder, beadle@compostnashville.org

[Compost Nashville](#) aims to reduce food waste to landfill via their residential and commercial collection programs.

Financial and Fundraising Details

Current Annual Revenue: USD \$1,135,000

Org Type: For-profit

Ask Amount: USD \$500,000

Timeline: December 2023

Equity Round in Raise (if applicable): N/A

Product Stage: Currently selling

Use of Funds: They will open a processing facility to allow us to control the product and process from start to finish. They can create a sellable product from the material they collect as opposed to their current situation where they pay to tip their material and then pay again to buy back finished compost.

Capital Type: Equity, Venture debt, Grants

Expected Impact of Funding: Increased composting facility capacity in the city of Nashville, TN.



McClellan, CA • Founded: 2012 • Time on Report: 2 Months
Contact: Dan Morash, CEO and Founder, dan.morash@calsafesoil.com

[California Safe Soil](#) (CSS) upcycles grocery produce and meat before it becomes waste to create highly valuable fertilizer and pet food products. CSS utilizes its patented technology of enzymatic digestion and proprietary processes while reducing GHG emissions. CSS's suite of fertilizer products provides healthier soil and a greater crop yield for organic and conventional agriculture. CSS's technology and processes also make a highly valuable pet food ingredient. The \$100B+ global pet food market is facing supply chain and pricing pressures. CSS has developed 4 pet food products that are higher performing with greater nutritional value at competitive pricing. CSS is working with a top pet food manufacturer to bring products to market by Q2 2023.

Financial and Fundraising Details

Current Annual Revenue: USD \$3,695,693

Org Type: For-profit

Ask Amount: USD \$10,000,000

Timeline: June 2023

Equity Round in Raise (if applicable): Series A

Product Stage: Currently selling

Use of Funds: Funds will be used to immediately expand capacity in the current plant, bolster marketing and sales in line with current commercial partnership opportunities in both the fertilizer market which demand is expected to more than double next year as well as pet ingredients.

Capital Type: Equity, Venture debt, Grants

Expected Impact of Funding: For every ton of food waste that CSS recovers, CSS reduces GHG 1.3X. Today, CSS upcycles 5,000 tons per year. With additional investment CSS will reduce 30,000 tons of food per year in food waste by upcycling that food and converting to valuable fertilizer and pet ingredients.



Ridgefield, CT • Founded: 2015 • Time on Report: 1 Month
Contact: Nick Skeadas, Owner, nick@curbcompost.org

[Curbside Compost](#) recovers food scraps and delivers living soil. They built the company to restore the nutrient and carbon cycle to CT and NY soil. When composted, the abundant nutrients and organic matter in food scraps are captured and applied to land where they help build and conserve healthy soils. They collect from homes, schools, offices, healthcare, markets, cafes, restaurants, and events in an effort to compost all food remains, including dairy, meat, fish and bones.

Financial and Fundraising Details

Current Annual Revenue: USD \$1,000,000

Org Type: For-profit

Ask Amount: USD \$1,000,000

Timeline: December 2023

Equity Round in Raise (if applicable): Seed

Product Stage: Currently selling

Use of Funds: Use of funds will be for truck equipment and truck terminal. They plan to divert 5000 tons of food waste per year from disposal with these funds.

Capital Type: Equity, Convertible debt, Venture debt, Senior and subordinated debt, PRIs, Grants

Expected Impact of Funding: With additional funding, they can recycle up to 10,000 tons per year.



Northfield, MN • Founded: 2017 • Time on Report: Just Added
Contact: Clifford Martin, martiniscliff@gmail.com

[Curbside Compost Cooperative](#) is a worker owned and controlled cooperative that provides curbside compost collection for residents and institutions in cities in Rice County MN. They are working to expand into running their own local processing site as well.

Financial and Fundraising Details

Current Annual Revenue: USD \$142,166

Org Type: For-profit

Ask Amount: USD \$350,000

Timeline: December 2025

Use of Funds: These funds will be used to purchase land, build the physical infrastructure of a compost processing site, and upgrade their collection technology to be more environmentally sustainable.

Capital Type: Grants

Expected Impact of Funding: With this infrastructure they could divert 3,000,000 lbs of food waste from the landfill per year.



Upland, CA • Founded: 2009 • Time on Report: 1 Month
Contact: Jun Yang, CEO, jun@enicglobal.com

[Fantasia Outlet, Inc \(DBA ENIC\)](#) uses onsite treatment to reduce the food waste right at the source, up to 90%. They do not use any additives or fresh water to turn the food waste to a useful biomass. It is very important to process at the source and not move around generating Methane Gas and lixivats. Since it is reduced up to 90%, one can reduce collection time from daily to once a week or every other week. That means they help to reduce CO2 and ease traffic too.

Financial and Fundraising Details

Current Annual Revenue: USD \$250,000

Org Type: For-profit

Ask Amount: USD \$500,000

Timeline: July 2023

Equity Round in Raise (if applicable): Series B

Product Stage: Currently Selling

Use of Funds: Marketing and R&D

Capital Type: Grants



Los Angeles, CA • Founded: 2009 • Time on Report: 1 Month
Contact: Jen Cox, Chief Development Officer, jen@foodforward.org

[Food Forward](#) is the West Coast's largest produce reclamation and urban gleaning organization, working to fight hunger and prevent food waste in Southern California. Food Forward has distributed more than 300 million pounds of fruits and vegetables since its founding in 2009. By diverting this food from becoming waste, Food Forward has prevented the emissions of more than 267,000 metric tons of CO2 equivalent. Food Forward's large-scale impact addresses food insecurity and mitigates climate change. Food Forward rescues produce from backyard fruit trees, farmers markets, and wholesale produce growers and distributors, then distributes it to hundreds of organizations that serve this produce free of charge to people experiencing food insecurity. Food Forward provides resources to nonprofits across the social sector.

Financial and Fundraising Details

Current Annual budget: USD \$6,700,000

Org Type: Nonprofit

Ask Amount: USD \$4,400,000

Timeline: December 2023

Use of Funds: General operations/ unrestricted

Use of Funds Description: Food Forward's produce recovery bridges the logistics gap between surplus fresh produce and people experiencing hunger. After an emergency expansion in 2020 in response to the pandemic, Food Forward has rescued and distributed over 60 million pounds of produce and prevented emissions of over 53,000 metric tons of CO2 equivalent each year since – a 130% increase over 2019. Food Forward seeks to scale up its operation and recover 80 million pounds of produce in 2023, an 11% increase over 2022.

Capital Type: Grants

Expected Impact of Funding: Food Forward has achieved positive net revenue in each of the past 13 years since its founding due to careful monitoring of expenses, increasing efficiency, and expanding funding sources. The Food Forward 2023 budget of \$6.7M is the largest approved in its history, reflecting higher impact goals; approximately 30% of funds needed are committed from prior years. Food Forward welcomes the opportunity to share how large-scale produce recovery and food waste reduction aligns with your mission.



Rogers, AR • Founded: 2019 • Time on Report: Just Added
Contact: Richard Ims, Founder, richard@foodrecyclingsolutionsllc.com

[Food Recycling Solutions](#) collects food scraps from commercial locations to divert from the landfill and then create compost for area gardeners and farmers for a closed-loop solution.

Financial and Fundraising Details

Current Annual Revenue: USD \$250,000

Org Type: For-profit

Ask Amount: USD \$5,000

Timeline: December 2023

Equity Round in Raise (if applicable): N/A

Product Stage: Currently selling

Use of Funds: Additional equipment – they need another organics truck to expand our collections route.

Capital Type: PRIs, Grants, Guarantees / letters of credit

Expected Impact of Funding: With an additional organics truck, they can divert an additional 1200 Tons of food scraps from the landfill each year.



Israel • Founded: 2018 • Time on Report: 2 Months
Contact: Yuval, CEO, yuval@freeze-em.com

[FreezeM](#) is developing novel technologies that enable the creation of first-time stocks of ready-to-use suspended neonates and frozen eggs – a solution corresponding to agriculture seed production.

Financial and Fundraising Details

Current Annual Revenue: USD \$50,000

Org Type: For-profit

Ask Amount: USD \$12,000,000

Timeline: March 2023

Equity Round in Raise (if applicable): Series A

Product Stage: Currently selling

Use of Funds: The funds will be used to demonstrate their technology at scale by setting up a first-of-its-kind Black Soldier Fly (BSF) decentralized breeding hub and to support ongoing technology developments in genetics and breeding related solutions

Capital Type: Equity, Venture debt, PRIs, Grants

Expected Impact of Funding: Their 1st generation facility will enable the upcycling of 330,000 tons of organic waste per year into 26,000 tons of sustainable insect protein.



Plainfield, NJ • Founded: 2020 • Time on Report: 1 Month
Contact: *Isaiah Green, CEO, Isaiah@GreenBucketCompost.com*

[Green Bucket Compost](#) works with commercial and municipal food waste generators to create diversion programs and provide hauling services with the goal of eliminating non-edible food waste from the waste stream. Their goal is to expand the transport and processing infrastructure needed to adequately address the nation's food waste problem.

Financial and Fundraising Details

Current Annual Revenue: USD \$363,000

Org Type: For-profit

Ask Amount: USD \$750,000

Timeline: September 2023

Equity Round in Raise (if applicable): Seed

Product Stage: Currently selling

Use of Funds: Funds would be used for fleet expansion, increased headcount, and an organics only transfer station to support local anaerobic digestion facilities and increase disposal options for municipalized curbside collection programs

Capital Type: Equity, Convertible debt, Grants

Expected Impact of Funding: This funding would increase the company's in-house hauling capacity and service area coverage helping to achieve price parity with MSW, making organics recycling economically viable for more generators.



Bethel, New York • Founded: 2009 • Time on Report: 1 Month
Contact: *Jessica Weiss, Executive Director, GrowingSOULorg@gmail.com*

[GrowingSOUL — Sustainable Opportunities for Universal Learning](#) is a community building zero waste program model for the Catskills region incorporating food production, preservation, distribution and recycling via composting in order to divert organics from filling landfills to filling bellies, and growing the healthy soil in which good food and strong communities grow and thrive creating green jobs centered on mission-driven outcomes.

Financial and Fundraising Details

Current Annual budget: USD \$250,000

Org Type: Nonprofit

Ask Amount: USD \$180,000

Timeline: December 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted, Capacity building, Capital improvements

Capital Type: Grants



Ann Arbor, MI • Founded: 2022 • Time on Report: 2 Months
Contact: Refael Aharon, CEO, raharon@protonmail.com

[Harvest Nano](#) develops proprietary technologies, equipment and processes for converting food waste (Dairy farms, cider mills) to nanocellulose compositions (NCCs) in order to meet a growing shortage and demand for cost-effective bioplastic alternatives. Farmers will benefit from a new revenue-generating process for disposing of agricultural waste, thus reducing environmental damage and economic reliance on petroleum-based plastic products. They are specifically targeting the dairy farms' agricultural waste and wastewater biosolids that are the most severe environmental challenge facing our planet today. Recycling those wastes back for human use will positively impact the environment dramatically. Dairy farms will be able to market themselves as more "green" to their clients.

Financial and Fundraising Details

Current Annual Revenue: USD \$0

Org Type: For-profit

Ask Amount: USD \$250,000

Timeline: April 2023

Equity Round in Raise (if applicable): Seed

Product Stage: Prototype

Use of Funds: 38% materials, equipment and supplies (e.g., Fabrication, design, chemicals, analytic sensors, filters, enzymes) for extracting nanocellulose from food waste; 11% indirect costs (e.g., office/lab space rental, utilities); 16% nanocellulose sample testing for quality and with compounders (clients) (e.g., Zeta potential, dynamic light scattering, tensile strength); 35% personnel costs (e.g., engineering and product manager, operations research analyst, mechanical engineer, environmental technician, chemist)

Capital Type: Equity, Convertible debt, Venture debt, Grants

Expected Impact of Funding: Food waste will be converted to valuable, profitable products that will benefit human and earth health.



Kansas City, MO • Founded: 2019 • Time on Report: 1 Month
Contact: Kristan Chamberlain, Executive Director, kristan@kccancompost.com

[KC Can Compost](#) is an innovative enterprise committed to improving the social and environmental landscapes of Kansas City. Their mission is to advance a systematic infrastructure and method for organics management and diversion that can be implemented across commercial and residential sectors. Their mission includes a commitment to environmental justice and facilitating equity for all members of their community through education, job training, and job creation for underserved members of their community.

Financial and Fundraising Details

Current Annual Budget: USD \$581,120

Org Type: Nonprofit

Ask Amount: USD \$241,907

Timeline: December 2023

Use of Funds: \$100,000 would enable them to hire an additional service sales team member and new driver, both of which facilitate greater regional food waste diversion. They have also initiated a collection infrastructure that is intended to be expanded regionally. They are integrating very new food waste kiosk technology that will make residential composting more readily accessible and incredibly easy. They are excited to expand the model to cities regionally and hopefully, nationally.

Capital Type: PRIs, Grants





Washington, DC • Founded: 2017 • Time on Report: Just Added
Contact: Jeffrey Neal, CEO and Founder, jeffrey@loopclosing.com

[Loop Closing](#) deploys and supports a network of commercially available food scrap composting machines engineered for on-site use. We addressed why distributed on-site composting has yet to scale and replicate. We plan, finance, and install the right-sized composting machines and train and oversee operations. Using market-back pricing, clients pay what they currently spend to haul away food waste and are enabled to live their values and meet government mandates. They align regulators and manage the finished compost, which is essential for soil health. This saves clients money so they can keep their share of the \$11B currently spent hauling away food scraps while providing the needed composting capacity that centralized systems alone have not been able to provide.

Financial and Fundraising Details

Current Annual Revenue: USD \$31,000

Org Type: For-profit

Ask Amount: USD \$450,000

Timeline: October 2023

Equity Round in Raise (if applicable): Pre-seed

Product Stage: Ready to launch

Use of Funds: Loop Closing seeks working capital for sales and then operations staff to implement their Go-To-Market strategy, to become revenue-supported. The working capital would first enable a sales hire to interface with their target audience of prospective clients to onboard 40 clients under contract. Then, these contracts would help to secure the debt to finance the capital costs of the needed composting machines. They would then hire the operations staff to install, train, commission, and oversee the use of the composting machines. Once 30 units are successfully deployed, they would reach a revenue support position, demonstrating the business model's product/market fit and feasibility.

Capital Type: Equity, Convertible debt, Venture debt, Grants

Expected Impact of Funding: Placing just one car or sofa-size composting machine at a commercial food waste generator on each Washington, DC block would provide enough capacity to compost all of DC's 166,000 tons of food scraps one and a half times. The savings from eliminating the current cost to haul away this food waste would cover both the capital cost of the machines with a 4 year payback period and 200 new jobs at an \$85,000 annual salary supporting operations.



Orlando, FL • Founded: 2020 • Time on Report: 2 Months
Contact: Charlie J Pioli, Owner/Founder, cpioli@o-towncompost.com

[O-Town Compost Inc.](#) is a community composter that's looking to extend the life of the Orange County landfill and help the City of Orlando achieve zero waste.

Financial and Fundraising Details

Current Annual Revenue: USD \$500,000

Org Type: For-profit

Ask Amount: USD \$120,000

Timeline: August 2023

Series (if applicable): N/A

Product Stage: Currently Selling

Use of Funds: Purchase a vehicle, hire a new driver, and wage a marketing campaign in the Kissimmee and Lake Nona areas of Central Florida. This would roughly give 500K people access to curbside composting that previously didn't have access.

Capital Type: Grants

Expected Impact of Funding: They expect to have close to 150-200 residential customers, and 10-20 commercial customers, diverting the equivalent of about 11 pounds of food waste for each resident, and 250 pounds of food waste per business. In addition, this funding would help get a foot in the door with the local municipality, Osceola County, to begin that relationship that could one day lead to a municipal partnership recycling food waste.



Peoria, AZ • Founded: 2012 • Time on Report: Just Added

Contact: Bill Krahel, President & CEO, billkrahel@aol.com

[OnSite Waste Solutions](#) is a national distributor of dehydration technology and equipment that reduces food waste, on-site, by ~ 90% in volume and weight. Additionally, it eliminates odors, pests and leaching issues in the food waste generator's trash collection area. Lastly, it generates two viable, pathogen-free by-products that can be reused / recycled by the food waste generator / local farms / community gardens, etc. As a result, it diverts food waste from landfills and reduces a food waste generator's carbon footprint. Thus, when the food waste generator reuses / recycles the two by-products it generates, it provides a " Closed Loop " solution to food waste.

Financial and Fundraising Details

Current Annual Revenue: USD \$1,000,000

Org Type: For-profit

Ask Amount: USD \$250,000

Timeline: Q3

Use of Funds: Primarily trying to locate Grant funding sources for clients that want to enhance their sustainability initiatives or comply with existing city, county, state, or federal mandates to divert food waste from landfills and reduce their carbon footprint. The funds would be used to purchase the dehydrators, including shipping and installation expenses but excluding any operational expenses.

Capital Type: Grants



Chicago, IL • Founded: 2011 • Time on Report: 1 Month

Contact: Jonathan Pereira, Executive Director, jonathan@plantchicago.org

[Plant Chicago](#) is a nonprofit with a mission to cultivate local circular economies. They operate out of a former firehouse on the southwest side of Chicago. Their food waste work involves increasing food waste diversion from residents and small businesses of the southwest side by offering free food scrap drop off. In 2023, they are partnering with the city to pilot a new community based food scrap drop off model.

Financial and Fundraising Details

Current Annual budget: USD \$544,000

Org Type: Nonprofit

Ask Amount: USD \$200,000

Timeline: December 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted, , Capital improvement

Use of Funds Description: They are currently diverting 7 tons of food scraps per year. They would like to triple this in the coming year. Their project is a pilot site to guide the city to be able to implement more community based drop off sites to aggregate residential food waste.

Capital Type: Grants



• nada sobra •

Lima, Peru • Founded: 2016 • Time on Report: 1 Month

Contact: *Pipo Reiser, CEO, pipo@sinba.pe*

[sinba](#) turns food waste into nutritious, low carbon animal feed at an industrial scale.

Financial and Fundraising Details

Current Annual Revenue: USD \$750,000

Org Type: For-profit

Ask Amount: USD \$1,500,000

Timeline: December 2023

Equity Round in Raise (if applicable): Seed

Product Stage: Currently selling

Use of Funds: With this funding they will open their second food waste to animal feed conversion facility in Lima, Peru. The installed capacity of this plant will be 100 tons per day of input.

Capital Type: Equity, Convertible debt, Grants

Expected Impact of Funding: They expect each of our facilities to recycle 16,000 metric tons of organic waste per year, an estimated CO2 emissions reduction of 20,000 tons CO2 eq.



San Diego, CA • Founded: 1983 • Time on Report: 2 Months

Contact: *Jessica Toth, Executive Director, jessica.toth@solanacenter.org*

[Solana Center for Environmental Innovation](#) showcases the feasibility of regionwide closed loop capability through partnerships between government, food-sellers, and agricultural producers. Examples of models designed for widespread replication include: demonstration use of bokashi for compost pre-processing resulting in common use of bokashi as a solution for retarding food waste putrefaction; on-farm composting of restaurant food scrap resulting in County ordinance to permit farm-to-business-to-farm pathways for food waste; creation of the first mid-scale composting demo center and training curriculum resulting in over 100 practitioners with skills to manage larger composting systems.

Financial and Fundraising Details

Current Annual budget: USD \$1,079,900

Org Type: Nonprofit

Ask Amount: USD \$250,000

Timeline: August 2023

Use of Funds: Project- or Program-specific purposes

Use of Funds Description: They aim to close a gap in anaerobic digestion (AD) solutions being adopted across the country to manage food waste. After biogas is extracted, AD operators are left with digestate, the primary byproduct, which amounts to as much as 95% of the incoming feedstock volume. Using impact-first funding, Solana Center will establish composting on closed landfill sites using AD digestate. The potential benefits of composting digestate and land-applying it on closed landfills will be financially evaluated, including: (1) cost savings to AD operators, (2) GHG avoided and sequestered, and (3) regained access to community assets.

Capital Type: Grants, Non-recourse project debt

Expected Impact of Funding: The San Diego County based AD operator can process 180,000 tons of organic waste feedstock per year. Today, 100 tons of digestate is generated daily from the facility. The impact and implications will have qualifiable value proportional to the amount of AD processing across the US.



Pittsfield, MA • Founded: 2021 • Time on Report: 2 Months
Contact: Mary Stucklen, Owner & Operator, Hello@tommyscompost.com

[Tommy's Compost Service](#) provides an outlet for food waste for donation, animal feed, and composting for both residences and businesses.

Financial and Fundraising Details

Current Annual Revenue: USD \$32,400

Org Type: For-profit

Ask Amount: USD \$42,000

Timeline: April 2023

Equity Round in Raise (if applicable): N/A

Product Stage: Currently selling

Use of Funds: The purchase of a new truck with a dump body, which allows them to triple capacity without having to hire any staff or increase any overhead costs.

Capital Type: Grants, Guarantees / letters of credit

Expected Impact of Funding: Currently, they are able to haul up to 6 1/2 tons per week. With this new equipment, they will be able to handle at least 18 tons per week.



Pine Brook, NJ • Founded: 2022 • Time on Report: 2 Months
Contact: Christina PioCosta-Lahue, President, christina@vivaria.eco

[Vivaria Ecologies](#)' mission is to reimagine food systems and how we approach food waste to create a more efficient, equitable and cleaner future. Recapture waste, revitalize the soil, renew our world. Vivaria Ecologies President and Founder, an urban planner by training, worked in food and agriculture for years at the intersection of planning, food systems and agricultural policy regionally and internationally. With a desire to establish a business focused on climate change mitigation in the food systems space, she developed the concept for a commercial scale food scraps composting facility. This pilot facility will be the first Class C Recycling Center (NJ Department of Environmental Protection designation) permitted to accept food waste in the state since the enactment of the Food Waste Recycling and Food Waste to Energy Production Law (P.L. 2020 c.24). This groundbreaking project will pave the way for the development of composting infrastructure in New Jersey.

Financial and Fundraising Details

Current Annual Revenue: USD \$0

Org Type: For-profit

Ask Amount: USD \$300,000

Timeline: March 2023

Equity Round in Raise (if applicable): Pre-seed

Product Stage: N/A

Use of Funds: They are seeking funding to cover ongoing costs for professionals and site development and equipment costs until the pilot site is operational and generating cash flow.

Capital Type: Grants, Guarantees / letters of credit, Low interest loans

Expected Impact of Funding: At full capacity, the Vivaria Ecologies Blau Road Farm Composting Facility will be diverting approximately 17,124 tons/year of food wastes from landfilling. The U.S. EPA Waste Reduction Model (WARM) results suggest that composting that food waste at the Vivaria site would produce a total GHG emissions savings of 8,357.4 MT of carbon dioxide-equivalent.



New York • Founded: 2022 • Time on Report: 1 Month
Contact: Meredith Danberg-Ficarelli, Co-Founder and CEO, meredith@getwats.com

[WATS](#) (Waste Administration + Tracking Software) helps buildings achieve waste reduction by quantifying the carbon footprint of the materials they discard, and automatically delivering action oriented steps to reduce impact. Their female founding team brings more than 20 collective years of experience at the intersection of commercial waste and sustainability. They have pilots live with Vornado Realty Trust's 25-site NYC portfolio, In-N-Out Burger's 400 sites, and two additional commercial office portfolios through their intermediary partner pilots with ThinkZero (a zero waste consultant based in NYC), and WastePlace (a digital waste broker based in Austin TX).

Financial and Fundraising Details

Current Annual Revenue: USD \$0

Org Type: For-profit

Ask Amount: USD \$1,000,000

Timeline: March 2023

Equity Round in Raise (if applicable): Pre-seed

Product Stage: Prototype

Use of Funds: With \$1M they will have a solid 16 month runway within which they can continue to grow the engineering team while we focus on further building out the product and developing case studies based on the experience of their early customers. They will also launch their sales process in earnest - to date, all of their pilots and other relationships have been through legacy client contacts and also from inbound demand from folks who have heard of WATS through the grapevine. Waste reduction software is a new concept, but the need for their product is clear in today's market that has its sights set clearly on a climate-aware future. Nearly 70% of the funds will be dedicated to their engineering team. Roughly 15% will support a redesign of the website and some updated visual materials, and the remainder will cover all other costs. Revenue, beginning later this quarter, will supplement the raise and extend their runway.

Capital Type: Equity, Grants

Expected Impact of Funding: Because access to organics recycling services varies based on geography and entity type, we cannot say that all WATS users will be encouraged to start recycling food scraps, but the carbon impact reduction associated with organics recycling is made crystal clear in the platform, and it will be one of the first recommendations.



Aurora, CO • Founded: 2018 • Time on Report: 2 Months
Contact: Carolyn Pace, General Manager, team@wompostcoop.com

[Wompost, LLC](#) is a compostable waste hauler. Their vision is to provide compost collection to every single person in Colorado who wants it.

Financial and Fundraising Details

Current Annual Revenue: USD \$425,000

Org Type: For-profit

Ask Amount: USD \$215,000

Timeline: December 2023

Equity Round in Raise (if applicable): N/A

Product Stage: Currently selling

Use of Funds: Refinance an expensive loan for a small trash truck, and purchase an electric pickup to reduce hauling emissions.

Capital Type: Venture debt, Senior and subordinated debt, Grants, Promissory Note (debt)

Expected Impact of Funding: Funding will allow them to grow their compostable waste collection from approximately 50 tons per month to 80 tons per month. The electric truck will reduce emissions, and reduce employee exposure to diesel fumes.



Philadelphia, PA • Founded: 2014 • Time on Report: 1 Month

Contact: Rachel Sherman, Project Manager, rms548@drexel.edu

[Drexel University Food Lab](#) is a faculty-mentored interdisciplinary food product design and culinary innovation research lab solving real-world problems in sustainability, health promotion and access. Their research looks at reducing food waste on both consumer and organizational levels.

Financial and Fundraising Details

Current Annual budget: USD \$500,000

Org Type: Nonprofit

Ask Amount: USD \$1,000,000

Timeline: December 2023

Use of Funds: Project- or Program-specific purposes, General operations/ unrestricted, Capacity building, Capital improvements

Use of Funds Description: Many of their clients focus on upcycled food products. They also work with large companies to combat food waste they already have. Money to expand their services would allow them to continue to address food waste on both the consumer and larger business levels.

Capital Type: Grants

Appendix A: ReFED's Key Action Area Framework

Action Areas	<div> <div> </div> <div> </div> <div> </div> <div> </div> <div> </div> <div> </div> <div> </div> </div>						
	OPTIMIZE THE HARVEST	ENHANCE PRODUCT DISTRIBUTION	REFINE PRODUCT MANAGEMENT	MAXIMIZE PRODUCT UTILIZATION	RESHAPE CONSUMER ENVIRONMENTS	STRENGTHEN FOOD RESCUE	RECYCLE ANYTHING REMAINING
<div> </div> <div> </div> <div> </div> <div> </div> <div> </div> <div> </div> <div> </div>	OPTIMIZE THE HARVEST Avoid over-production, then harvest as much as possible. For wild caught products, source only what is needed.	ENHANCE PRODUCT DISTRIBUTION Leverage technology to create smart systems that help efficiently move products to maximize freshness and selling time.	REFINE PRODUCT MANAGEMENT Align purchases with sales as closely as possible and find secondary outlets for surplus. Build out systems and processes for optimal on-site handling.	MAXIMIZE PRODUCT UTILIZATION Design facilities, operations, and menus to use as much of each product as possible. Upcycle surplus and byproducts into food products.	RESHAPE CONSUMER ENVIRONMENTS Drive consumers towards better food management and less waste by creating shopping, cooking, and eating environments that promote those behaviors. Shift culture to place more value on food and reduce waste.	STRENGTHEN FOOD RESCUE Further the rescue of high-quality, nutritious food by increasing capacity, addressing bottlenecks, and improving communication flow.	RECYCLE ANYTHING REMAINING Find the highest and best use for any remaining food or food scraps in order to capture nutrients, energy, or other residual value.
	Buyer Spec Expansion	Decreased Transit Time	Assisted Distressed Sales	Active & Intelligent Packaging	Meal Kits	Donation Coordination & Matching	Centralized Anaerobic Digestion
	Gleaning	First Expired First Out	Decreased Minimum Order Quantity	Manufacturing Byproduct Utilization (Upcycling)	Buffet Signage	Donation Education	Community Composting
	Imperfect & Surplus Produce Channels	Intelligent Routing	Dynamic Pricing	Manufacturing Line Optimization	Consumer Education Campaigns	Donation Storage Handling & Capacity	Centralized Composting
	Partial Order Acceptance	Temperature Monitoring (Pallet Transport)	Enhanced Demand Planning	Edible Coatings	K-12 Lunch Improvements	Donation Transportation	Co-digestion at Wastewater Treatment Plants
	Field Cooling Units	Reduced Warehouse Handling	Increased Delivery Frequency	Improved Recipe Planning	Package Design	Donation Value-Added Processing	Home Composting
	In-Field Sanitation Monitoring	Advanced Shipment Notifications	Markdown Alert Applications	In-House Repurposing	Portion Sizes	Blast Chilling to Enable Donations	Livestock Feed
	Innovative Grower Contracts	Early Spoilage Detection (Hyperspectral Imaging)	Minimized On-Hand Inventory	Precision Food Safety	Small Plates	Donation Reverse Logistics	Waste-Derived Agricultural Inputs
	Labor Matching	Inventory Traceability	Temperature Monitoring (Foodservice)	Discount Meal Plates	Standardized Date Labels	High-Frequency Reliable Pickups	Insect Farming
	Smaller Harvest Lots	Modified Atmosphere Packaging System	Waste Tracking (Foodservice)	Employee Meals	K-12 Education Campaigns	Established Relationships with Businesses	Rendering
	Improved Communication for Planting Schedules	Vibration & Drops Tracking	Low Waste Event Contracts	Larger Quantities for Take Home	Trayless	Culling SOPs	Waste-Derived Processed Animal Feed
	Sanitation Practices & Monitoring	Optimized Truck Packing, Loading & Unloading (e.g., Cross-Docking)	Direct to Consumer Channels	Small and Versatile Menus	Home Shelf-life Extension Technologies		Waste-Derived Bioplastics
	Optimized Harvesting Schedules	Enforcing Cold Chain SOPs	Online Marketplace Platform	Sous-Vide Cooking	Smart Home Devices		Waste-Derived Biomaterials
	On-Farm / Near-Farm Processing	Regular Maintenance on Refrigerated Trucks	Online, Advanced Grocery Sales		Waste Conscious Promotions		Enabling Technologies (e.g. depackaging and pre-treatment)
	Local Food Systems	Cross-Docking	Precision Event Attendance		Frozen Value-Added Processing of Fresh Produce		Separation & Measurement
	Clear Product Ownership		Repackaging Partially Damaged Products		Customizable Menus/Options		Relationships with Waste Haulers
			Retail Automated Order Fulfillment		To-Go Offerings		Waste Audits by Waste Haulers
			SKU Rationalization		Free Items Offered Upon Request (e.g., bread, chips)		
			Markdowns		Storytelling (e.g. product impact, source, upcycled ingredient components)		
			Optimal Storage				
			Reduced Displays				
Modeled Solutions			Optimized Walk-In Layouts				
Unmodeled Solutions							
Best Practices							